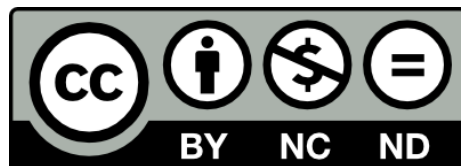


TRABAJO DE GRADO PRÁCTICA EMPRESARIAL
TRADEX USA LOGISTICS



LUIS DAVID BARRERA UMBACIA



UNIVERSIDAD SANTO TOMÁS
NEGOCIOS INTERNACIONALES
VILLAVICENCIO

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TRABAJO DE GRADO PRÁCTICA EMPRESARIAL
TRADEX USA LOGISTICS

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Informe de práctica, requisito para título profesional en Negocios Internacionales

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Glosario

Broker: Persona encargada de actuar como intermediaria en procesos u operaciones de toda índole que por su ejercer aporta valor desde la realización de su deber para amenizar el ejercicio, en este caso logística, sirve como conector y bilateral o multilateral.

Freight Broker Agent: Persona encargada y en capacidad de negociar, recibir, informar, comunicar y difundir eficientemente entre las partes los diferentes documentos, papeleos, personas o vehículos que le compete con la finalidad de asignar/conectar Shippers con Carriers además de cumplir con los diferentes procesos de responsabilidad logística que le competen como agente de carga. (Young, A. 2019)

Dispatch: Área o departamento de envíos, en este caso logístico, encargado de la comunicación y ejercicio eficiente de despacho los camiones respectivamente.

Dispatcher: Persona encargada de enviar documentos, personas o vehículos que le asignen respectivamente.

Bill of lading: Documento que funciona como soporte del contrato celebrado entre el expedidor y la naviera en este caso la agencia. Es emitido por el agente encargado y en este se evidencia que se ha recibido la mercancía para ser transportada al punto de destino bajo las condiciones que se acuerden en el contrato respectivamente.

Shippers: Es una persona o empresario internacional que funciona como proveedor en el ejercicio logístico.

Carriers: Es una persona independiente o afiliada a una empresa que tiene como responsabilidad el transporte de mercancías profesionalmente.

Truck: Es un vehículo pesado de carretera que se usa para transportar mercancías de todo tipo como materiales, víveres o hasta personas.

Driver: Es la persona encargada de conducir el vehículo pesado.

Flete: Es el costo de alquilar el vehículo pesado para el respectivo transporte de mercancías.

Speech: Es el discurso o complemento introductorio que anuncia la empresa o la persona.

Research: Investigación superficial o con más elaborada respectivamente.

Market Price: Precio de oferta/demanda del mercado.

Invoice: Factura.

Resumen

El siguiente trabajo es una retroalimentación de la práctica empresarial realizada en la empresa Tradex Usa Logistics en la ciudad de Villavicencio, que tiene como objeto social el transporte de mercancías, sin embargo, esta funciona como subsidiaria de otras compañías con las cuales ejerce la tercerización de su mismo objeto social bajo el nombre de otra firma empresarial conocidas como; PearceWorldwide & SPI.

Tradex Usa Logistics se dedica al transporte a nivel internacional entre Estados Unidos y Canadá, su headquarter en Europa está en proceso de reapertura, esta experiencia fue sumamente enriquecedora ya que allí desempeñe un cargo como agente logístico o freight bróker agent, este mismo es un cargo enfocado al área logística en su totalidad.

El proceso comprendió un periodo de inducción donde la teoría fue clave para tener esclarecimiento y total dominio del área a la que aplicaba, el proceso comprendía crear bases de datos para poder tener información reciente o a veces revisar bases de datos antiguas y actualizar la información debidamente para después realizar el respectivo seguimiento el cual debe ser constante y de mucha persistencia, existe la posibilidad de indagar nichos de mercados para hacer más objetiva la búsqueda de clientes para así lograr un pre acuerdo de voz entre cliente y transportador que luego es formalmente documentado y respaldado por un contrato debidamente celebrado el cual deja en evidencia la responsabilidad de las partes y la respectiva ganancia.

Todo esto se realizaba mediante unas plataformas que posee la compañía para la creación de cargas, ordenes, despachos y hasta cobros. Durante el periodo de prácticas pude entender correctamente el uso de cada una de las herramientas DAT, Truckstop, McLeod como la principal herramienta que es la encargada de generar sistemáticamente tras aplicar conocimientos de experiencia aquí se generan los RC “Rate Confirmation” o OC “Order Confirmation” aquí se visualizan las cargas de todos los agentes y esta lleva el registro de todo lo que comprende el proceso logístico para la facturación respectiva de cada carga.(Agent program overview. (s.f.).

Palabras claves: Transporte de mercancía, Headquarter, Agente logistico, Clientes, Cargas, Plataformas.

Abstract

The following work is a feedback of the business practice carried out in the company Tradex Usa Logistics in the city of Villavicencio, whose corporate purpose is the transportation of goods, however, this works as a subsidiary of other companies with which it exercises the outsourcing of the same corporate purpose under the name of another business firm known as; PearceWorldwide & SPI.

Tradex Usa Logistics is dedicated to international transportation between the United States and Canada, its headquarter in Europe is in the process of reopening, this experience was extremely enriching since there I held a position as a logistics agent or freight broker agent, this is a position focused on the logistics area in its entirety.

The process included an induction period where the theory was key to have clarification and total control of the area to which I applied, the process included creating databases to have recent information or sometimes review old databases and update the information properly and then perform the respective monitoring which must be constant and very persistent, There is the possibility of researching market niches to make the search for clients more objective in order to reach a pre-agreement between the client and the transporter, which is then formally documented and backed by a duly executed contract that evidences the responsibility of the parties and the respective profit.

All this was done through some platforms that the company has for the creation of loads, orders, dispatches and even collections. During the period of practices I could understand correctly the use of each of the tools DAT, Truckstop, McLeod as the main tool that is responsible for systematically generating after applying knowledge of experience here are generated the RC "Rate Confirmation" or OC "Order Confirmation" here are displayed the loads of all agents and this keeps track of everything that comprises the logistics process for the respective billing of each load.

Key words: Transportation of goods, Headquarter, Logistics agent, Customers, Loads, Platforms.

Introducción

Durante el periodo ejercido en la empresa Tradex Usa Logistics cuyo objetivo en esencia es crear un sistema sustentable de clientes con constante monitoreo a todas sus operaciones logísticas, el mayor mercado se encuentra en Estados Unidos y con una participación más reducida hasta el momento del Canadá.

De las características que más se deben tener en cuenta para ejecutar correctamente y elaborar una trazabilidad correcta al proceso es fundamental y conocer a cabalidad la teoría esto como primer paso para evitar o reducir los sesgos que pueden presentarse durante la practica en sí. Acto seguido se debe esclarecer y ser objetivo a la hora de cualificar y/o perfilar los clientes, pues es primordial la creación de una base de datos que esta puede ser en el formato a desear en este caso se usó Excel y Google Drive para realizar más eficazmente el proceso.

La organización o creación de una correcta base de datos perfilada en plataformas como Excel juegan un papel clave para la organización, ya que las bases de datos existentes suelen poseer información que ya es obsoleta por lo cual es necesario la actualización de estas.

Tras lograr una cantidad decente de empresas donde se posee el nombre de la compañía se realiza el respectivo research y se desarrollan las otras cualidades como; decantación y actualización correcta de la información, el bien que maneja la compañía que estamos perfilando, su contacto respectivamente y la creación del speech.

El Speech también cumple una fase clave en el proceso de contacto pues de allí depende si el prospecto puede interesarse o no en los servicios que ofrece respectivamente la firma pues el mercado logístico o de brokers en Estados Unidos es bastante demandado y existen muchas compañías que tiene el mismo objeto social que nosotros, por lo cual se hace un trabajo riguroso en el speech a la hora de contactar ya sea via email o via llamada telefónica.

Tras cumplir estos procesos se busca el respectivo truck o driver aquí es donde el deber se vuelve más objetivo pues debemos encontrar ya sea posteando o llamando a las diferentes compañías que puedan suplir la necesidad de nuestro cliente y encontrar el truck o driver ideal, ya que se manejan presupuestos del cliente, market price y el profit del agente o bróker, por lo cual el ejercicio no es tan sencillo ya que aquí es demandante la oferta y la demanda ya sea de los trucks o de la ruta que se esté tratando cubrir y no siempre es posible cubrirlas pues alguna variante jugará en contra y es allí donde las habilidades el profesional serán claves para encontrar soluciones.

Finalmente, el correcto aprendizaje y utilización de las distintas plataformas que son abordadas durante el trayecto ya anteriormente mencionadas “DAT, Truckstop y McLeod”

Las cuales funcionan como herramientas de posteo y para la creación de los respectivos invoice.

Justificación

La práctica profesional cumple un papel importante al ser una de las varias opciones que ofrece la facultad para completar el plan de estudios para el proceso de grado que ofrece el programa de Negocios Internacionales.

Con el objetivo de realizar las prácticas empresariales las cuales brindan un proceso de retroalimentación e intercambio de aprendizajes y experiencias directamente relacionadas entre el practicante y la empresa, esto logra forjar carácter y conocer a profundidad la formación profesional y humanista recibida teóricamente y el compromiso que se debe poseer para el aporte que se hará a la respectiva compañía.

Se adquiere valor durante el proceso de desarrollo y aporte mutuo además de los distintos matices que compete la vida profesional para el practicante de manera que a través de estas prácticas empresariales se crea la experiencia laboral, la adquisición de múltiples conocimientos en diferentes ámbitos como; La importancia de la toma de decisiones, priorización de eventos o deberes, comunicación escrita y oral, aprendizaje de nuevos términos, trabajo en equipo, aplicación de los conocimientos, receptividad, trabajo bajo presión y todo lo que compete el deber laboral.

Objetivos

Objetivo general

Realizar el ejercicio laboral en compromiso con la compañía y propio creando así conocimiento compartido y de amplio bagaje útil para ambas partes en la formación, instrucción y retroalimentación que comprende el proceso. Incrementando cualidades y aptitudes de mi deber profesional además de fortalecer las debilidades que se encuentren en el proceso.

Objetivos específicos

- Ampliar conocimientos sobre el campo de la logística internacional.
- Aplicar los conocimientos adquiridos en la formación académica profesional.
- Aprovechar de forma cohesiva y receptiva las tecnologías al alcance para hacer eficientes los procesos.
- Comprender la estructura organizacional y el conducto regular de la empresa.
- Definir la importancia del departamento/área de logística como complemento en los negocios internacionales
- Incrementar la capacidad para trabajar en equipo eficientemente.
- Profundizar las capacidades en ventas del marco comercial al desarrollar actividades demandadas por agente logístico internacional.

Perfil de la empresa

Empresa: Tradex Usa Logistics

Ubicación: Sede Villavicencio/Meta Colombia – Buque Cl. 15 #40-01 Primavera Urbana
Bloque/sector administrativo, Villavicencio, Meta

Sede Miami: 1563 NW 82ND AVE Doral FL 33126

Tradex USA Logistics LLC, se especializa en la gestión del transporte y la logística proporcionando a nuestros clientes soluciones rentables, fiables y rápidas en el envío de sus mercancías en todo el territorio continental de Estados Unidos y en todo el mundo.

No sólo proporcionamos servicios de transporte por carretera, Van - Flatbed - Refrigerado - LTL y Heavy haul, sino que también contamos con una gran experiencia en el transporte aéreo y de ultramar trabajando con socios estratégicos para garantizar el envío 24/7 y las entregas justo a tiempo con el equipo adecuado.

Estamos enfocados en las necesidades de nuestros clientes y nos comprometemos a encontrar nuevas e innovadoras formas de optimizar a través de la tecnología, los gastos de transporte, proporcionando servicios efectivos y de alta calidad al cliente. Sabemos lo importante que es sentirse seguro y confiado de que su negocio está en las mejores manos. Tradex Logistics superará sus expectativas. (Tradex USA, 2021)

Misión

Nuestra misión es servir a nuestros clientes en los mercados globales de la logística y la cadena de frío, proporcionando soluciones creativas y rentables para la cadena de suministro que satisfagan y superen continuamente las expectativas de nuestros clientes y proporcionen un valor incuestionable. Estamos comprometidos con nuestra relación.

Visión

Nos mantenemos firmes para convertirnos en un líder del mercado global y local en la industria de la logística, proporcionando una mayor conectividad a los mercados de crecimiento global a través de nuestra sólida red.

Portafolio de servicios

- Transporte de Cargas en USA
- Cargas refrigeradas
- LTL / FTL
- Trazabilidad
- Almacenamiento Refrigerado
- Despacho 24 horas al día, 7 días a la semana (Tradex USA, 2021)

Cargo

Se conoce como operador logístico, siendo el puesto a cubrir en su completo deber en la empresa Tradex Usa Logistics, la cual compete el primer contacto, seguimiento y fidelización de los prospectos que a largo plazo serán potenciales clientes. Estos clientes tienen una necesidad delimitada la cual es el respectivo transporte o movilización de sus bienes, enseres o cualquier tipo de mercancía en general la cual este desee complacer, donde como operador logístico se suple y se cubre en su totalidad el procedimiento de contacto, fidelización, seguimiento, control, trazabilidad y la entrega respectiva bajo la responsabilidad y cumplimiento a cabalidad de este ejercicio.

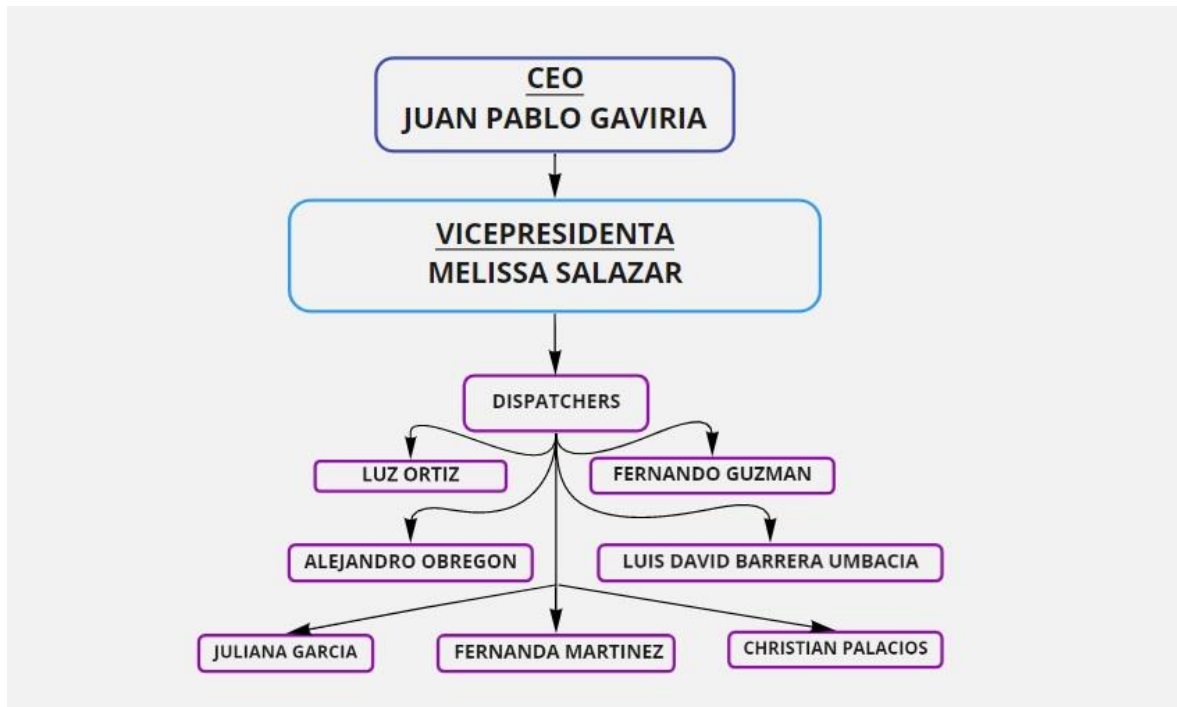
Se debe poseer capacidad de negociación, resolución de problemas, activo y constante monitoreo. Tras cumplir un periodo de este ejercicio también me encargue brevemente de la cobranza a algunos clientes los cuales tenían un atraso en sus pagos con el crédito que ofrece la compañía, por lo cual se elaboraba el contacto y se gestionaba de la manera más viable ya fuese vía email o por llamada en cuestión dependiendo de si el cliente posee su departamento de contabilidad o soluciones.

Además del manejo de las diferentes herramientas propias de la compañía como Truckstop, PowerDat y el McLeod siendo la herramienta de máximo control de las cargas iniciadas, en proceso y terminadas que está en constante monitoreo por PearceWorldwide, está funcionando como el área de registro de movimiento de los operadores logísticos y su responsabilidad y las otras nombradas anteriormente pero no menos importantes como herramientas de apoyo para completar exitosamente todo el proceso de carga. Además del desempeño adquirido con base a la experiencia de las diferentes herramientas ofimáticas las cuales brindaron la posibilidad de una mejor respuesta ante los diferentes momentos que se presentaran durante el deber.

Resaltando para finalizar que estas responsabilidades y deberes se ejercían en inglés por lo cual se debe poseer suficiente carácter y conocimiento para evitar posibles confusiones o simplemente mala comunicación o situaciones no deseadas.

Organigrama Estructural

Figura 1. Estructura orgánica



Nota. Adaptado de Luis David Barrera Umbacia 2021

El organigrama está compuesto por el gerente general o CEO Juan Pablo Gaviria, seguido por la vicepresidenta Melissa Salazar, por consiguiente, se despliegan los diferentes dispatchers o los encargados del ejercicio de control asignado a cada individuo respectivamente.

Otras funciones

- **Creación de bases de datos.**

Buscando en las páginas correspondientes y también con las bases de datos que brinda la empresa se debía actualizar a la información mas reciente y a los clientes o prospectos potenciales.

Filtración de prospectos por objeto social.

Crear la base de datos orientando si la empresa que perfilábamos como prospecto se dedicaba al transporte terrestre de productos o bienes tangibles.

- **Cobros directos a clientes con demoras en sus pagos y los respectivos departamentos encargados del control y la veeduría de estos.**

Cuando algún cliente se pasaba de las fechas delimitadas para el pago de sus créditos adquiridos con la empresa, se procedía a hacer el seguimiento por llamadas o emails a los departamentos como (contabilidad) de dicha empresa para incentivar el pago prontamente.

- **Coordinar todo el ejercicio de control de la carga con los distintos conductores/dispatchers.**

Mantener o determinar los horarios para evitar posibles retrasos, abandonos de carga o sustitución de conductores que pudieran retrasar o complicar el proceso logístico correspondiente acordado con los transportistas y los dispatchers.

- **Establecer constante dialogo con los clientes para poseer información completa y concisa de la carga en cuestión.**

Es imprescindible estar constantemente dialogando con los centros de distribución/cliente y el lugar de destino o de desembarque para dejar todo lo mas claro posible y evitar que ocurran imprevistos que se pueden evitar con la constante comunicación.

- **Conocer y establecer que las diferentes partes recibían y firmaban los Order Confirmation o los respectivos BOL para evitar contratiempos con la carga.**

Para evitar respectivamente que algún conductor o dispatcher con el que se planteaba la responsabilidad de la carga. Se procuraba hacer que las partes involucradas firmaran la confirmación de la orden y el BOL (documento de recibido) para tener un documento firmado el cual les crea la responsabilidad correspondiente a las partes.

- **Persistir con los diferentes prospectos realizando los emails de la manera menos intrusiva posible para lograr enlazar confianza y crear el respectivo cliente consecutivamente.**

Se debe tener tacto y orden cronológico de control con las empresas o clientes posibles, donde se debe tener cuidado para no presionar para mal que deseen asignar sus cargas con la empresa, también tener en cuenta las fechas que ellos asignan (otro mes, otra season) para llamarlos o contactarlos en el momento indicado y que ellos decidan abordar el trabajo con la empresa y no optaran por trabajar con otros brokers.

Generalidades de la compañía

Tradex Usa Logistics de la mano de PearceWorldwide ha logrado contactar y poseer un amplio holding de compañías para las cuales ha realizado su respectivo servicio de cargas que a largo plazo han reflejado al crecimiento, al realizar su deber con transportistas los cuales cumplen con cargas para compañías como Dole Food Company, Kruger Products hasta Walmart entre otras grandes firmas, poco a poco la compañía ha creado suficientes relaciones con las distintas “Produce Companies” o independientes del mercado han aportado para el objetivo de reinstaurarse completamente y poder cumplir con los objetivos que tienen como empresa.

Aportes del estudiante a la empresa

Tras conocer un poco más a profundidad el objetivo de la empresa pude perfilar y expandir de manera rigurosa algunas otras compañías que también buscaban retomar actividades logísticas para mover sus distintos productos, ya que existen temporadas de cosecha por lo cual el conocer e indagar la mayor fluctuación de productos y demanda de los mismos por mes, semestre o festividad respectivamente. Así mismo distinguiendo en mis bases de datos las compañías con receptividad en los periodos de alta cosecha, sin embargo, al ser un servicio tan demandado los precios o cobros por el servicio tienden a ser los factores que más afectan la negociación, mas no es imposible y se puede lograr enlazar con compañías según su periodo de cultivo de más alto movimiento o demanda.

También profundicé las posibilidades de trabajar con otras compañías que no manejaran productos perecederos, aunque sabiendo que estos son los que poseen menos porcentaje de participación en el sector, logré contactar compañías de viejo bagaje las cuales trabajaban productos solidos como plástico y madera siendo el desafío crear confianza bajo las puntuaciones de crédito de estas compañías pues algunas no poseen suficiente flujo o pago constante de sus responsabilidades por lo que es imprescindible un correcto contacto con estas, logre establecer con estas firmas. Logrando así mover rigurosa y eficientemente plástico reciclable en Dry Van y logrando también contactar con Flatbeds siendo las más escasas y al ser relativamente económicas su movimiento era casi nulo pues quien más pagara sería quien cubriría estas cargas respectivamente.

Se logró cobrar facturas pendientes con algunos clientes y conocer tras el análisis de mercado, perfilamiento de empresas por su objeto social, contactar con los departamentos de crédito para saber si serian o no de valor para la empresa y finalmente alcanzar la rentabilidad temporal o por periodos con estas compañías. El estado de Texas fue de los más movidos para este ejercicio que luego nuevamente tuvo que evolucionar al mercado de perecederos pues sigue siendo el mercado con más fluctuación, más dinero y su abundancia permite tener múltiples opciones para elegir y poder llegar de manera concreta y concisa.

Aportes de la empresa al estudiante

- Trabajo en equipo.
- Trabajo bajo presión y el manejo de responsabilidades múltiples en diferentes momentos e instancias que más lo demandaran.
- Elocuencia e incremento en desempeño con el idioma inglés tras realizar diferentes ejercicios de contacto, negociación, inconvenientes y capacidad resolutive, aumentando proporcionalmente mis habilidades y conocimientos.
- Conocerme de manera introspectiva al poder delimitar mis capacidades o inclusive saber si podría o no estar listo para un desafío diferente a cada instante.
- Experiencia, pues una de las cosas más complejas es conocer situaciones para las que no estas preparado y debes usar las herramientas y conocimientos adquiridos que serán la clave para dar la mejor respuesta posible de carácter personal o simplemente por desconocimiento de la materia o el sector.

Conclusiones y recomendaciones

Destaco enormemente lo enriquecedora que llega a ser el trabajar en Tradex Usa Logistics, la labor ejercida en esta compañía me aportó tanto a mi realización personal y crecimiento además de darme la experiencia laboral que tanto se desea, el ambiente en el que se ejerce es de constante movimiento y contrastes, los cuales dejan un agradable sabor al deber del profesionalismo sobre todo en el área logística.

Pude dialogar, conocer y aprender de culturas totalmente diferentes las cuales enriquecieron desde un amplio concepto mi visión para con las empresas además del impacto de un individuo como parte de una empresa o compañía pues es sumamente importante su ejercer, su actuar y su pensar, puede afectar directamente en la productividad o la realización personal.

El mover diferentes mercancías en USA amplió y eliminó estigmas a mis capacidades, pues a veces nos limitamos solo por demografía y existe un sinfín de posibilidades que pueden ser aprovechadas o simplemente se puede sacar mucho provecho de las experiencias vividas.

Pude tratar con otros empleados y conocer detalladamente sus valores, pensamientos y sobre todo las conocí como personas, además de reforzar conocimientos ya obtenidos en mi etapa académica por lo cual considero que las practicas son totalmente la plusvalía que estamos buscando agregar a nuestro encuentro con la vida profesional

Mi mayor aprendizaje lo llevo no solamente a la amplia gama de conocimientos, herramientas y capacidades adquiridas y a las que apliqué respectivamente a la compañía como las herramientas ofimáticas aplicadas a lo que demandaba la empresa y a los desafíos que se presentaron durante mi proceso que tuve que desarrollar, emplear, gestionar y ejecutar para demostrar lo mejor de mí y responder correctamente a lo que se necesita en el momento oportuno. Sino también al amplio aprendizaje que me dejó como ser humano al conocerme, saber lidiar con las adversidades y también disfrutar de los momentos de mejor racha.

Como recomendación, hago hincapié en la importancia de la etapa previa al contacto con la empresa es decir no solo dejarlo como un proceso personal del estudiante con la empresa sino además poder hacer aportes entre las tres partes involucradas, ya sea, para mejora colectiva como independiente, también aunque reconozco que tras la pandemia causó daños a todos, resalto la suma importancia de poseer un área que puede brindar el acompañamiento al estudiante/practicante ante la reacción de momentos de estrés muy altos o que la inexperiencia

cause bloqueo, finalmente recomendación general para los estudiantes es el manejo de las emociones que se presentan al conocer nuevas visiones y por las situaciones personales y por consiguiente un correcto trabajo en equipo ya que la individualidad no es tan fructífera en algunos momentos.

Por ultimo agradezco completa y sinceramente a todo el equipo de trabajo que estuvo durante el proceso, agradezco a Tradex Usa Logistics y a sus directivos por su comprensión, paciencia, calidad humana ante los diferentes desafíos y momentos vividos que fueron enriquecedores, a mis compañeros de oficina que hicieron todo este proceso posible pues cada quien hizo aportes en mi persona y espero haber dejado un poquito de mi en cada uno de ellos, agradezco a la Universidad Santo Tomás de Villavicencio y los distintos docentes que hicieron parte del proceso académico y etapas finales al ofrecer la posibilidad de cumplir con la etapa de práctica profesional que es y será de los pilares más grandes en mi realización como profesional y como persona integra y humanista.

Referencias bibliográficas

- Pearce Worldwide Logistics. (s.f.). *Pearce Freight Agent Program*.
<https://www.pearceworldwide.com/agent-program-overview>
- Trade USA. (2021). Presentation Clients. *Información general de la empresa*. [Documento PDF].
Tradex USA Logistics.
- Young, A. (11 de Junio de 2019). *Definition of a Freight Broker*. <https://blog.intekfreight-logistics.com/definition-of-freight-broker>.

Anexos

Anexo 1. ACH payment method.



PAYMENT INFORMATION

DIRECT DEPOSIT (ACH) OR WIRE TRANSFER:

(Please send advice of remittance to ach@pearceworldwide.com)

Account Name: Pearce Worldwide Logistics, Inc.
Account# 1110374095
Bank Name: ServisFirst
Bank Address: 1801 West End Avenue Suite 850, Nashville, TN 37203
Bank Phone: 615-921-3543
Routing# 062 006 505

MAILING ADDRESS FOR CHECK PAYMENTS:

Pearce Worldwide Logistics, Inc
5120 Virginia Way, Ste C23
Brentwood, TN 37027

Anexo 2. BOL of a company

Date: 8/9/2021 **BILL OF LADING** Page 1 of 1

SHIP FROM Name: HPI INDUSTRIAL OILES Address: 6401 Rogers Rd City/State/Zip: Ocala, FL 32115 CID#: _____		Bill of Lading Number: 132004 BAR CODE SPACE	
SHIP TO Name: LOMMER BINEST DISPATCH SERVICE LOGISTICS # Address: 270 PAPAOTE RD City/State/Zip: LAREDO, TX 78045 CID#: _____		CARRIER NAME: JET EXPRESS LLC Trailer number: _____ Seal number(s): _____ SCAC: _____ Pre number: PADDLE 3220 BAR CODE SPACE	
THIRD PARTY FREIGHT CHARGES BILL TO: Name: Gerardo Buitrago Rodriguez Address: Los Limones 109-a City/State/Zip: 37420, Leon Gto, Mexico CID#: _____		Freight Charge Terms: Prepaid ☐ Collect ☐ 3rd Party ☐ Master Bill of Lading with attached underlying B/Ls of Lading	
SPECIAL INSTRUCTIONS: CALL AHEAD TO COORDINATE LOADING AND DELIVERY			
CUSTOMER ORDER INFORMATION			
CUSTOMER ORDER NUMBER	# PKGS	WEIGHT	ADDITIONAL SHIPPER INFO
	24		MULTIPLE PALLETS - FULL LOAD SEE ATTACHED
			13 LOTS, 24 PALLETS
			PLEASE GET LOADED SCALE TICKET ONCE LOAD
			Felipe MAXIMILIANO
GRAND TOTAL		22000	
CARRIER INFORMATION			
HANDLING UNIT	PACKAGE	COMMODITY DESCRIPTION	LTL ONLY
QTY	TYPE	WEIGHT	NMFC # CLASS
Subject to Count & Inspection			
RECEIVED: 08/13/21 DIRECT RECEIVING STAMP SPACE			
GRAND TOTAL			
COD Amount: \$ _____			
Fee Terms: Collect ☐ Prepaid ☐ Customer check acceptable: ☐			
NOTE: Liability Limitation for loss or damage in this shipment may be applicable. See 49 U.S.C. - 14706(c)(1)(A) and (B).			
SHIPPER SIGNATURE / DATE This is to certify that the above named commodity is properly described, packaged, labeled, and sealed in accordance with applicable regulations.		CARRIER SIGNATURE / PICKUP DATE Carrier certifies that the above named commodity is properly described, packaged, labeled, and sealed in accordance with applicable regulations.	
Initials/Signature: _____ ☒ By Shipper ☐ By Driver		Initials/Signature: _____ ☒ By Driver ☐ By Driver/Officer	



SALES ORDER 03-16245723733824



NRI INDUSTRIAL SALES	CUSTOMER: Felipe Maximiliano	SHIPPING ADDRESS:
6401 Rogers Rd Defia, Ohio 43515, United States 1-855-550-7745 commerce@nriparts.com	Felipe Maximiliano Puerto de palcos # 127 León, Guanajuato 37369, Mexico 4775603774	Felipe Maximiliano Puerto De Palcos # 127 León, Guanajuato 37369, Mexico 4775603774

SKU	DESCRIPTION	UNIT PRICE	QTY	UNIT TOTAL
785369	LOT:785369(LOT 5 ASSORTED MOTORS R17-C08, A07, C10, D09,785369	\$375.00	1	\$375.00
785687	LOT:785687(GENERAL ELECTRIC GE MOTOR 84HP 1780RPM R17-F16,785687	\$175.00	1	\$175.00
812623	LOT:812623(2 PALLETES OF ELECTRIC MOTORS R16-C09, C10,812623	\$700.00	1	\$700.00
813029	LOT:813029(2 PALLETES OF ELECTRIC MOTORS R16-B15, C16,813029	\$525.00	1	\$525.00
813482	LOT:813482(2 PALLETES OF ASSORTED ELECTRIC MOTORS R18-B07,R19-B06,813482	\$750.00	1	\$750.00
827310	LOT:827310(UPRIGHT UL-20 ELECTRIC MAN LIFT STAGING AREA,827310	\$350.00	1	\$350.00
827383	LOT:827383(2 PALLETES OF ASSORTED ELECTRICAL MOTORS R18-B11, B12,827383	\$375.00	1	\$375.00
833977	LOT:833977(LOT OF 3 NEW SUMITOMO SM-CYCLO GEAR MOTORS R19-E11,833977	\$450.00	1	\$450.00
833979	LOT:833979(JUS MOTORS RV-4 VERTICAL HIGH THRUST 324VPH AC MOTOR R19-A24,833979	\$200.00	1	\$200.00
833996	LOT:833996(LOT OF 2 ELETTRA TECHNOLOGY TYPE HE INDUCTION 365T AC MOTOR R18-F10,833996	\$650.00	1	\$650.00
834284	LOT:834284(LOT OF 2 AC MOTORS R19-A05,834284	\$400.00	1	\$400.00
835220	LOT:835220(LOT OF 2 ELETTRA TECHNOLOGY TYPE HE INDUCTION 365T AC MOTOR R19-C02,835220	\$625.00	1	\$625.00
835235	LOT:835235(WESTINGHOUSE TAEP LIFE-LINE 447TS AC MOTOR R19-B24,835235	\$700.00	1	\$700.00
ADJ.	Seller BP			\$1,129.50
ADJ.	Processing Fee			\$199.24
ADJ.	Consolidation Fee			\$180.00
ADJ.	Split Payment			\$0.00

Subject to Count
& Inspection

SUBTOTAL	\$7,774.74
SHIPPING & HANDLING	\$0.00
SALES TAX	\$0.00

Received 08/11/21
JCPA

Anexo 3. BOL of other company.

TRIP 150415

GBP Global Best Produce, Inc.
 4665 E 49th St. Vernon Ca 90058
 Phone: 323-780-8898 Fax: 323-780-8897
 Email: G.B.PRODUCE@GMAIL.COM
 Web: WWW.GBPUSA.COM

HDL - Dallas

Date		Invoice #	
8/24/2021		132477	

Bill To	Ship To
Haidilao Hotpot Dallas Inc 9244 Prestmont Place #200 Frisco, TX 75035 USA	Good Fortune Supermarket Inc. 400 N GREENVILLE AVE Richardson, TX 75081 USA

P.O. No.	Carrier

Qty	Description	REVISION
3	Delivery Charge	
	Panda	
	Hawwood# 002460	
	SLC# 101652	
		

PALLET EXCHANGE: OUT _____ IN _____ *****Pallets billed to consignee at \$7 each if not exchanged.

ACCP TEMP RANGE: FRUITS	ROOTS	VEG	MUSHROOMS	Total	Pallets
33-36°F	40-45°F	34-38°F	33-37°F		3

order puller signature: _____ signature: _____

checked by: _____

GBP Global Best Produce, Inc.
 4665 E 49th St. Vernon Ca 90058
 Phone: 323-780-8898 Fax: 323-780-8897
 Email: G.B.PRODUCE@GMAIL.COM
 Web: WWW.GBPUSA.COM

Packing Slip

Date	Invoice #
8/23/2021	132609

HK-D

Bill To	Ship To
Loh Enterprises, Inc. dba Hong Kong Market Place 9780 Walnut St #360 Dallas Tx 75243	Loh Enterprises, Inc. dba Hong Kong Market Place 9780 Walnut St #360 Dallas, TX 75243

P.O. No.	Carrier	
-----------------	----------------	--

Qty	Description	REVISION
2	Baby Bok Choy (25lbs) 小白菜 Produce of U.S.A****	
2	Long Bok Choy (30lb) 長白菜 Produce of U.S.A	
2	Sweet Bok Choy (25lbs) 甜白菜 Produce of Mexico****	
10	Korean Cabbage (40lbs) 台灣高麗菜 Produce of U.S.A	
2	Chinese Celery (20lb) 唐芹 Produce of U.S.A*****Use (WT BOX ONLY)	
3	Big Gai Choy (30-35lbs) 大芥菜 Produce of U.S.A.	
7	Lemon Grass (40lb) 香茅 Produce of U.S.A	
2	Small Tong Ho (20lb) 小蔴蔴蔴 Produce of U.S.A.	
5	Yu Choy Sum (25lbs) 油菜心 Produce of U.S.A ***FAT***WT	
10	Garlic Spe (30lb) 蒜頭 Produce of China	
3	Peeled Garlic 6x3 (30lb) 去皮蒜頭 Produce of China	
5	Shallot (40lb) 紅蔥頭 Produce of China	
3	Asparagus (11lbs) 蘆筍 Produce of U.S.A.	
5	Carrotflower (12ct) 花椰菜 Produce of U.S.A	
4	Cucumber (40lb) 黃瓜 Produce of U.S.A	
10	Persian Cucumber (22lb) 波斯黃瓜 Produce of U.S.A	
28	Green Onion M/L (48ct) 青蔥 Produce of U.S.A. ***** ADD ICE	
4	Kale (24ct) 甘藍菜 Produce of U.S.A ***** ADD ICE	
2	Leek (12ct) 大蔥 Produce of U.S.A.	
5	Napa (45-50lbs) 噶請絲苗 Produce of U.S.A.	
1	Parsley Curly (60ct) 捲曲香葉 Produce of U.S.A	
1	Parsley Italian (60ct) 巴西利葉 Produce of U.S.A.	
0	Snap Pea (10lb) 甜豆 Produce of U.S.A.	
0	Spinach (74ct) 菠菜 Produce of U.S.A.	
2	Peanuts Raw (50lb) 生花生 Produce of U.S.A	
1	Anaheim Chili (24lb) Produce of Mexico	
1	Pasilla 青辣椒	

17 pallets

8/27/21

PALLET EXCHANGE: OUT _____ IN _____ ****Pallets billed to consignee at \$7 each if not exchanged.

ACCP TEMP RANGE: FRUITS	ROOTS	VEG	MUSHROOMS	Total
33-36°F	40-45°F	34-38°F	33-37°F	

order puller signature: _____

checked by: _____

signature: 5425

Page 1

Anexo 4. Federal Motor Carrier Safety Administration

U.S. Department of Transportation
Federal Motor Carrier Safety Administration

400 7th Street SW
Washington, DC 20590

SERVICE DATE
December 6, 2006

DECISION
MC-308990
WARREN PEARCE TRUCK BROKERS INC.
LAKE HAMILTON, FL
REENTITLED
PEARCE WORLDWIDE LOGISTICS, INC.

On November 29, 2006, applicant filed a request to have the Federal Motor Carrier Safety Administration's records changed to reflect a name change.

It is ordered:

The Federal Motor Carrier Safety Administration's records are amended to reflect the carrier's name as **PEARCE WORLDWIDE LOGISTICS, INC.**

Within 30 days after this decision is served, the applicant must establish that it is in full compliance with the statute and the insurance regulations by having amended filings on prescribed FMCSA forms (BMC91 or 91X or 82 for bodily injury and property damage liability, BMC 34 or 83 for cargo liability, or a BMC 84 or 85 for property broker security and BOC-3 for designation of agents upon whom process may be served) submitted on its behalf. Copies of Form MCS-90 or other "certificates of insurance" are not acceptable evidence of insurance compliance. Insurance and BOC-3 filings should be sent to Federal Motor Carrier Safety Administration, 400 Virginia Avenue, SW, Suite 600, Washington, DC 20024.

The applicant is notified that failure to comply with the terms of this decision shall result in revocation of its operating rights registration, effective 30 days from the service date of this decision.

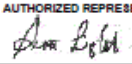
To verify that the applicant is in full compliance, call (202)358-7000 or visit our web site at: <http://l-public.fmcsa.dot.gov>. Any other questions regarding the action taken should be directed to (202)368-9805.

Decided: December 1, 2006
By the Federal Motor Carrier Safety Administration

Angel Sebastian, Chief
Information Systems Division

NCA

Anexo 5. Certificate of Liability Insurance

		PEARWOR-01		JGILLET			
		CERTIFICATE OF LIABILITY INSURANCE		DATE (MM/DD/YYYY) 10/9/2020			
THIS CERTIFICATE IS ISSUED AS A MATTER OF INFORMATION ONLY AND CONFERS NO RIGHTS UPON THE CERTIFICATE HOLDER. THIS CERTIFICATE DOES NOT AFFIRMATIVELY OR NEGATIVELY AMEND, EXTEND OR ALTER THE COVERAGE AFFORDED BY THE POLICIES BELOW. THIS CERTIFICATE OF INSURANCE DOES NOT CONSTITUTE A CONTRACT BETWEEN THE ISSUING INSURER(S), AUTHORIZED REPRESENTATIVE OR PRODUCER, AND THE CERTIFICATE HOLDER. IMPORTANT: If the certificate holder is an ADDITIONAL INSURED, the policy(ies) must have ADDITIONAL INSURED provisions or be endorsed. If SUBROGATION IS WAIVED, subject to the terms and conditions of the policy, certain policies may require an endorsement. A statement on this certificate does not confer rights to the certificate holder in lieu of such endorsement(s).							
PRODUCER Transportation Insurance Advisors LLC 113 Bellagio Circle Sanford, FL 32771		CONTACT NAME PHONE (A/C, No, Ext): (407) 965-3609 FAX (A/C, No): (407) 322-6749 E-MAIL ADDRESS:		INSURER(S) AFFORDING COVERAGE INSURER A: West American Insurance Company 44393 INSURER B: Lloyd's London 15642 INSURER C: The Ohio Casualty Insurance Company 24074 INSURER D: INSURER E: INSURER F:			
INSURED Pearce Worldwide Logistics, Inc. 5120 Virginia Way Suite C23 Brentwood, TN 37027							
COVERAGES CERTIFICATE NUMBER: REVISION NUMBER:							
THIS IS TO CERTIFY THAT THE POLICIES OF INSURANCE LISTED BELOW HAVE BEEN ISSUED TO THE INSURED NAMED ABOVE FOR THE POLICY PERIOD INDICATED. NOTWITHSTANDING ANY REQUIREMENT, TERM OR CONDITION OF ANY CONTRACT OR OTHER DOCUMENT WITH RESPECT TO WHICH THIS CERTIFICATE MAY BE ISSUED OR MAY PERTAIN, THE INSURANCE AFFORDED BY THE POLICIES DESCRIBED HEREIN IS SUBJECT TO ALL THE TERMS, EXCLUSIONS AND CONDITIONS OF SUCH POLICIES. LIMITS SHOWN MAY HAVE BEEN REDUCED BY PAID CLAIMS.							
INSR LTR	TYPE OF INSURANCE	ADOL INSD	SUBR WVD	POLICY NUMBER	POLICY EFF (MM/DD/YYYY)	POLICY EXP (MM/DD/YYYY)	LIMITS
A	☒ COMMERCIAL GENERAL LIABILITY ☐ CLAIMS-MADE ☒ OCCUR ☐ ☐ ☐ GEN'L AGGREGATE LIMIT APPLIES PER: ☒ POLICY ☐ PRO-JECT ☐ LOC ☐ OTHER:			BKW (21) 58 58 60 60	6/1/2020	6/1/2021	EACH OCCURRENCE \$ 1,000,000 DAMAGE TO RENTED PREMISES (Ea occurrence) \$ 1,000,000 MED EXP (Any one person) \$ 15,000 PERSONAL & ADV INJURY \$ 1,000,000 GENERAL AGGREGATE \$ 2,000,000 PRODUCTS - COMP/OP AGG \$ 2,000,000 \$
B	AUTOMOBILE LIABILITY ☐ ANY AUTO OWNED AUTOS ONLY ☐ SCHEDULED AUTOS ☒ HIRED AUTOS ONLY Contingent Auto ☐ NON-OWNED AUTOS ONLY			19GU306160-293	4/1/2020	4/1/2021	COMBINED SINGLE LIMIT (Ea accident) \$ 1,000,000 BODILY INJURY (Per person) \$ BODILY INJURY (Per accident) \$ PROPERTY DAMAGE (Per accident) \$ \$ \$
C	☐ UMBRELLA LIAB ☒ EXCESS LIAB ☐ DED ☐ RETENTION \$			USO (21) 58 58 60 60	6/1/2020	6/1/2021	EACH OCCURRENCE \$ 2,000,000 AGGREGATE Over GL \$ PER STATUTE ☐ OTH-ER ☐ E.L. EACH ACCIDENT \$ E.L. DISEASE - EA EMPLOYEE \$ E.L. DISEASE - POLICY LIMIT \$
	WORKERS COMPENSATION AND EMPLOYERS' LIABILITY ANY PROPRIETOR/PARTNER/EXECUTIVE OFFICER/OWNER EXCLUDED? (Mandatory in NJ) If yes, describe under DESCRIPTION OF OPERATIONS below	Y/N	N/A				
B	Contingent Cargo			BCONT10102020	10/10/2020	4/1/2021	Limit \$100,000 Ded 5,000
DESCRIPTION OF OPERATIONS / LOCATIONS / VEHICLES (ACORD 101, Additional Remarks Schedule, may be attached if more space is required) Reefer Breakdown Included - \$5,000 Deductible							
CERTIFICATE HOLDER				CANCELLATION			
INSURED'S COPY Send COI requests to: COI@TIAAdvisors.net *For informational purposes only*				SHOULD ANY OF THE ABOVE DESCRIBED POLICIES BE CANCELLED BEFORE THE EXPIRATION DATE THEREOF, NOTICE WILL BE DELIVERED IN ACCORDANCE WITH THE POLICY PROVISIONS. AUTHORIZED REPRESENTATIVE 			



CERTIFICATE OF LIABILITY INSURANCE

DATE (MM/DD/YYYY)
07/18/2020

THIS CERTIFICATE IS ISSUED AS A MATTER OF INFORMATION ONLY AND CONFERS NO RIGHTS UPON THE CERTIFICATE HOLDER. THIS CERTIFICATE DOES NOT AFFIRMATIVELY OR NEGATIVELY AMEND, EXTEND OR ALTER THE COVERAGE AFFORDED BY THE POLICIES BELOW. THIS CERTIFICATE OF INSURANCE DOES NOT CONSTITUTE A CONTRACT BETWEEN THE ISSUING INSURER(S), AUTHORIZED REPRESENTATIVE OR PRODUCER, AND THE CERTIFICATE HOLDER.

IMPORTANT: If the certificate holder is an **ADDITIONAL INSURED**, the policy(ies) must have **ADDITIONAL INSURED** provisions or be endorsed. If **SUBROGATION IS WAIVED**, subject to the terms and conditions of the policy, certain policies may require an endorsement. A statement on this certificate does not confer rights to the certificate holder in lieu of such endorsement(s).

PRODUCER CertSure, Inc. 147 Avenue C SW Ste. 101 Winter Haven FL 33880		CONTACT NAME: Barbara Flowers PHONE (A/C, No, Ext): (863) 293-4653 FAX (A/C, No): (863) 293-5862 E-MAIL: bflowers@certipay.com ADDRESS:	
INSURED Pearce Worldwide Logistics Inc. 5120 Virginia Way Ste. #C23 Brentwood TN 37027		INSURER(S) AFFORDING COVERAGE INSURER A: American Interstate Insurance Company NAIC # 31895 INSURER B: INSURER C: INSURER D: INSURER E: INSURER F:	

COVERAGES		CERTIFICATE NUMBER: 2020 WC PVL		REVISION NUMBER:		
THIS IS TO CERTIFY THAT THE POLICIES OF INSURANCE LISTED BELOW HAVE BEEN ISSUED TO THE INSURED NAMED ABOVE FOR THE POLICY PERIOD INDICATED. NOTWITHSTANDING ANY REQUIREMENT, TERM OR CONDITION OF ANY CONTRACT OR OTHER DOCUMENT WITH RESPECT TO WHICH THIS CERTIFICATE MAY BE ISSUED OR MAY PERTAIN, THE INSURANCE AFFORDED BY THE POLICIES DESCRIBED HEREIN IS SUBJECT TO ALL THE TERMS, EXCLUSIONS AND CONDITIONS OF SUCH POLICIES. LIMITS SHOWN MAY HAVE BEEN REDUCED BY PAID CLAIMS.						
INSR LTR	TYPE OF INSURANCE	ADD SUBR INSD WVR	POLICY NUMBER	POLICY EFF (MM/DD/YYYY)	POLICY EXP (MM/DD/YYYY)	LIMITS
	COMMERCIAL GENERAL LIABILITY ☐ CLAIMS-MADE ☐ OCCUR ☐ GEN'L AGGREGATE LIMIT APPLIES PER: ☐ POLICY ☐ PRO-JECT ☐ LOC ☐ OTHER:					EACH OCCURRENCE \$ DAMAGE TO RENTED PREMISES (Ea occurrence) \$ MED EXP (Any one person) \$ PERSONAL & ADV INJURY \$ GENERAL AGGREGATE \$ PRODUCTS - COMPOX AGG \$ \$
	AUTOMOBILE LIABILITY ☐ ANY AUTO ☐ OWNED AUTOS ONLY ☐ SCHEDULED AUTOS NON-OWNED AUTOS ONLY ☐ HIRED AUTOS ONLY					COMBINED SINGLE LIMIT (Ea occurrence) \$ BODILY INJURY (Per person) \$ BODILY INJURY (Per accident) \$ PROPERTY DAMAGE (Per accident) \$ \$
	UMBRELLA LIAB ☐ OCCUR EXCESS LIAB ☐ CLAIMS-MADE DED. RETENTION \$					EACH OCCURRENCE \$ AGGREGATE \$ \$
A	WORKERS COMPENSATION AND EMPLOYERS' LIABILITY ANY PROPRIETOR/PARTNER/EXECUTIVE OFFICER/MEMBER EXCLUDED? (Mandatory in NH) If yes, describe under DESCRIPTION OF OPERATIONS below	Y/N N	N/A	AWWCFL2914932020	08/02/2020 08/02/2021	☒ PER STATUTE ☐ OTHER E.L. EACH ACCIDENT \$ 1,000,000 E.L. DISEASE - EA EMPLOYEE \$ 1,000,000 E.L. DISEASE - POLICY LIMIT \$ 1,000,000
DESCRIPTION OF OPERATIONS / LOCATIONS / VEHICLES (ACORD 101, Additional Remarks Schedule, may be attached if more space is required)						

CERTIFICATE HOLDER	CANCELLATION
"INSURED COPY"	SHOULD ANY OF THE ABOVE DESCRIBED POLICIES BE CANCELLED BEFORE THE EXPIRATION DATE THEREOF, NOTICE WILL BE DELIVERED IN ACCORDANCE WITH THE POLICY PROVISIONS. AUTHORIZED REPRESENTATIVE

Anexo 6. W9.

Form **W-9**
(Rev. October 2018)
Department of the Treasury
Internal Revenue Service

**Request for Taxpayer
Identification Number and Certification**

► Go to www.irs.gov/FormW9 for instructions and the latest information.

**Give Form to the
requester. Do not
send to the IRS.**

1 Name (as shown on your income tax return). Name is required on this line; do not leave this line blank.
Pearce Worldwide Logistics Inc

2 Business name/disregarded entity name, if different from above
Pearce Worldwide Logistics Inc

3 Check appropriate box for federal tax classification of the person whose name is entered on line 1. Check only one of the following seven boxes.

☐ Individual/sole proprietor or single-member LLC

☐ C Corporation

☒ S Corporation

☐ Partnership

☐ Trust/estate

☐ Limited liability company. Enter the tax classification (C=C corporation, S=S corporation, P=Partnership) ► _____

Note: Check the appropriate box in the line above for the tax classification of the single-member owner. Do not check LLC if the LLC is classified as a single-member LLC that is disregarded from the owner unless the owner of the LLC is another LLC that is not disregarded from the owner for U.S. federal tax purposes. Otherwise, a single-member LLC that is disregarded from the owner should check the appropriate box for the tax classification of its owner.

☐ Other (see instructions) ► _____

4 Exemptions (codes apply only to certain entities, not individuals; see instructions on page 3):

Exempt payee code (if any) _____

Exemption from FATCA reporting code (if any) _____

(Applies to accounts maintained outside the U.S.)

5 Address (number, street, and apt. or suite no.) See instructions.
5120 Virginia Way Ste C23

6 City, state, and ZIP code
Brentwood TN 37027

7 List account number(s) here (optional)

Requester's name and address (optional)

Part I Taxpayer Identification Number (TIN)

Enter your TIN in the appropriate box. The TIN provided must match the name given on line 1 to avoid backup withholding. For individuals, this is generally your social security number (SSN). However, for a resident alien, sole proprietor, or disregarded entity, see the instructions for Part I, later. For other entities, it is your employer identification number (EIN). If you do not have a number, see *How to get a TIN*, later.

Note: If the account is in more than one name, see the instructions for line 1. Also see *What Name and Number To Give the Requester* for guidelines on whose number to enter.

Social security number

____ - ____ - ____

or

Employer identification number

5 9 - 2 6 2 8 8 3 4

Part II Certification

Under penalties of perjury, I certify that:

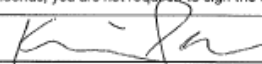
1. The number shown on this form is my correct taxpayer identification number (or I am waiting for a number to be issued to me); and

2. I am not subject to backup withholding because: (a) I am exempt from backup withholding, or (b) I have not been notified by the Internal Revenue Service (IRS) that I am subject to backup withholding as a result of a failure to report all interest or dividends, or (c) the IRS has notified me that I am no longer subject to backup withholding; and

3. I am a U.S. citizen or other U.S. person (defined below); and

4. The FATCA code(s) entered on this form (if any) indicating that I am exempt from FATCA reporting is correct.

Certification instructions. You must cross out item 2 above if you have been notified by the IRS that you are currently subject to backup withholding because you have failed to report all interest and dividends on your tax return. For real estate transactions, item 2 does not apply. For mortgage interest paid, acquisition or abandonment of secured property, cancellation of debt, contributions to an individual retirement arrangement (IRA), and generally, payments other than interest and dividends, you are not required to sign the certification, but you must provide your correct TIN. See the instructions for Part II, later.

Sign Here Signature of U.S. person ► 

Date ► 1-1-20

General Instructions

Section references are to the Internal Revenue Code unless otherwise noted.

Future developments. For the latest information about developments related to Form W-9 and its instructions, such as legislation enacted after they were published, go to www.irs.gov/FormW9.

Purpose of Form

An individual or entity (Form W-9 requester) who is required to file an information return with the IRS must obtain your correct taxpayer identification number (TIN) which may be your social security number (SSN), individual taxpayer identification number (ITIN), adoption taxpayer identification number (ATIN), or employer identification number (EIN), to report on an information return the amount paid to you, or other amount reportable on an information return. Examples of information returns include, but are not limited to, the following.

- Form 1099-INT (interest earned or paid)
- Form 1099-DIV (dividends, including those from stocks or mutual funds)
- Form 1099-MISC (various types of income, prizes, awards, or gross proceeds)
- Form 1099-B (stock or mutual fund sales and certain other transactions by brokers)
- Form 1099-S (proceeds from real estate transactions)
- Form 1099-K (merchant card and third party network transactions)
- Form 1098 (home mortgage interest), 1098-E (student loan interest), 1098-T (tuition)
- Form 1099-C (canceled debt)
- Form 1099-A (acquisition or abandonment of secured property)

Use Form W-9 only if you are a U.S. person (including a resident alien), to provide your correct TIN.

If you do not return Form W-9 to the requester with a TIN, you might be subject to backup withholding. See What is backup withholding, later.

Cat. No. 10231X

Form **W-9** (Rev. 10-2018)

Anexo 7. Another BOL.

Straight Bill of Lading - Short Form
Original - Not negotiable

Shipment # 416-2830R	Reference # New South Polymers	Delivery PO # 8420-13	Delivery Appt 04/26/2021	Carrier Ref # Pearce Worldwide
--------------------------------	--	---------------------------------	------------------------------------	--

DRIVER MUST ARRIVE WITH LIGHT AND HEAVY SCALE TICKET WITH THE RECEIVER TO GET UNLOADED

Shipper Information		Consignee Information		Carrier Information	
Shipper	New South Polymers	Consignee	New South Polymers	Carrier	KALTON FREIGHT
Address	2000 Frankfort St	Address	571 Industrial Parkway	Date	4-22-21
City, State & ZIP	Laredo TX, 78040	City, State & ZIP	Commerce GA 30529	Seal #	13168730
Contact Name		Contact Name		Truck #	353
Contact Phone		Contact Phone		Trailer #	53566
Contact Email		Contact Email		Driver Name	MARIAN ANTON
				Phone #	630 6776811

The property described below, in apparent good order, except as noted (contents and conditions of contents of packages unknown), marked, consigned and destined as shown below, which said company (the word company being understood throughout this contract as meaning any person or corporation in possession of the property under the contract) agrees to carry to its usual place of delivery at said destination, if on its own rail road, water line, highway route or routes, or within the territory of its highway operations, otherwise to deliver to another carrier on the route to said destination. It is mutually agreed, as to each carrier of all or any of said property over all or any portion of said route to destination, and as to each party at any time intervening in all or any of said property, that every service to be performed hereunder shall be subject to all the terms and conditions of the uniform domestic straight bill of lading set forth (1) in the uniform freight classification in effect of the date hereof if this is a rail or a rail-water shipment or (2) in the applicable motor carrier classification of tariff if this is a motor carrier shipment. Shipper hereby certifies that he is familiar with all the terms and conditions of the said bill of lading, including those on the back thereof, set forth in the classification or tariff which governs the transportation of this shipment, and the said terms and conditions are hereby agreed to by the shipper and accepted for himself and his assigns.

# of Packages	Material	Gross Weight	Packing Tare	Net Weight
sacks 24 boxes	HDPE, fractional melt pellets	43,520	840	42,680

Pizzu

4-26-21

[Signature]

Anexo 8. LOI Letter of Instruction of a company.

Shipment Overview - Letter of Instruction



Emerald Pacific Resources
2000 Frankfort Street
Laredo, TX 78040



Please use the information provided below to organize the delivery and/or pick-up of the material.
If you need any further information, contact your Emerald Pacific representative.

Shipment Information		Destination	
EP Reference # :	416-2840	Company:	KW Plastics
Carrier:	Pearce WW	Address 1:	279 Pike County Lake Rd.
		Address 2:	
Requested PU:	04/18/2021	City, State, ZIP:	Troy, AL 36079
Requested Delivery:	04/19/2021		
Rate:	\$ 3,300.00		

Delivery Instructions	
Delivery PO#:	EP
Delivery Hours:	pending
Delivery Reservation Needed:	Yes, already set
Scale Information:	Must scale before the pick up. Nearest location in Laredo, 5301 Santa Maria Ave. Laredo, TX 78041 is a certified scale. Light and Heavy scale tickets are needed for delivery and payment.
	Freighter must ensure drivers have enough available hours to pick up and deliver the cargo as instructed. Delays or unfulfilled pickups due insufficient hours will incur a \$400 charge.

TO RECEIVE AND PAY INVOICES THE FREIGHTER MUST SEND THE BOL, LIGHT AND HEAVY SCALE TICKETS BY EMAIL.
LOADS DELIVERED WITHOUT HEAVY AND LIGHT SCALE TICKETS ALONG WITH B/L'S WILL ONLY BE PAID 70% OF THE TOTAL AMOUNT INVOICED, UNDER NO CIRCUMSTANCE WILL THE DOCUMENTS BE ACCEPTED AFTER THE PAYMENT HAS BEEN MADE AND NO DISCOUNTS WILL BE REFUNDED.

Pick UP		Invoice to	
Company:	Emerald Pacific Resources	Company:	Debut Solutions LLC DBA Emerald Pacific
Address 1:	2000 Frankfort St.	Address 1:	2000 Frankfort St.
City, State:	Laredo, TX 78040	Address 2:	
Contact:	Frank 956-815-8058	City, State, ZIP:	Laredo, TX 78040

Anexo 9. OC "Order Confirmation".

***** Load Confirmation *****
 0283017 Page 1



Your PWL contact:
 David Barrera
 561-370-8011 Ext:
 dbarrera@pearceworldwide.com
 Fax:

Carrier:	KALTON FREIGHT, LLC MARIETTA GA 30066	Contact:	Peter
Date:	04/22/2021	Phone:	770-702-3752
		Fax:	

Order	Order: 0283017 Miles: 1177.0 Temp: PO# 416-2830R	Commodity:	PLASTIC
		Weight:	43500.0
		Trailer:	Van (DAT)
		Reference:	

Stop 1	Name:	EMERALD PACIFIC	Date:	04/22/2021 1630
Pickup	Address:	2000 FRANKFORT ST.		04/22/2021 1900
		LAREDO TX 78040	Contact:	SELENA
	Phone:	956-242-0658		

** NOTE - LOOK FOR SPECIAL INSTRUCTIONS LISTED AFTER CARRIER PAY

Stop 2	Name:	NEW SOUTH POLYMERS	Date:	04/25/2021 0800
Delivery	Address:	571 INDUSTRIAL PARKWAY		04/25/2021 1200
		COMMERCE GA 30529	Contact:	
	Phone:			

** NOTE - LOOK FOR SPECIAL INSTRUCTIONS LISTED AFTER CARRIER PAY

Payment	Carrier Freight Pay:	\$3,200.00
	Total Carrier Pay:	\$3,200.00

**** SPECIAL INSTRUCTIONS:**

Please send me an email with the RC signed ASAP. Thank you

- Material can be on floor as bales or in sacks/gaylords on pallets.
- They need the driver to scale prior to arriving, our nearest scale is a CAT scale on Santa María Avenue in Laredo TX.
- They require heavy scale ticket to provide the BL for delivery.

Must scale before the pick up in the first scale entering Laredo, TX, 5301 Santa Maria Ave Laredo, TX 78041. it is a certified scale.

Light and Heavy scale tickets are needed for delivery and payment.

Delivery Reservation Needed: FCFS

***** Load Confirmation *****
 0283017 Page 2

IMPORTANT: CARRIER MUST REVIEW THE ATTACHED TERMS & CONDITIONS, SIGN, AND RETURN ALL PAGES OF THE DOCUMENT TO YOUR CONTACT (LISTED AT THE TOP OF THIS PAGE)**

*** Load Confirmation ***

0283017

Page 3

TERMS AND CONDITIONS:

1. **CHECK CALLS:** All drivers must check call to their Pearce Worldwide Logistics, Inc. (PWL) broker/agent by 09:00 each morning while under load. Additionally a call is required at each status change (Loaded, Picked Up or Delivered at each stop, and Empty). Load count verification is required prior to leaving each stop.
 - a. **IMPORTANT:** Carrier may be subject to market fluctuation charges charged by receivers or shippers for late pick up or delivery.
2. **RATES:** The rate listed on this confirmation sheet includes all stop off charges, FSC, tolls, detention, storage, loading and unloading charges, and all arbitrary charges that may occur. In the event that unloading charges are marked on the BOL or Proof of Delivery docs pertaining to this particular rate confirmation, those additional charges will be deducted from the carrier.
 - a. **IMPORTANT:** Any changes to the rate listed on the confirmation must be approved by a PWL broker/agent and a new Rate Confirmation sheet issued. The new confirmation sheet must accompany the Freight Bill and all other required docs.
3. **REFRIGERATED LOADS:** The driver is responsible to insure that the shipper indicates the required temperature on the BOL prior to leaving the shippers location. It is also the Carriers responsibility to ensure that these temperatures are maintained for the duration of the load.
4. **CLAIMS:** Carrier agrees to indemnify, defend, and hold PWL harmless from any claim, action of the carrier employees, and liability of any kind that may occur where the carrier is found to be negligent.
5. **CARB COMPLIANCE: NOTICE OF REQUIREMENT TO COMPLY WITH CALIFORNIA AIR RESOURCES BOARD'S (ARB) TRANSPORTATION REFRIGERATION UNIT (TRU OR REEFER) AIRBORNE TOXIC CONTROL MEASURE (ATCM):** PWL requires all carriers and brokers to comply with the regulations of the California Air Resources Board's Transportation Refrigeration Unit Airborne Toxic Control Measure. As a carrier and/or broker supplying transportation services to Pearce Worldwide Logistics, Inc., you must certify that only refrigeration units which comply with ARB'S TRU ATCM in-use performance standards will be dispatched on loads for PWL, that will be transported within the State of California. If you are a California based carrier or broker you are required to be registered on the ARBER system. If you are based outside the State of California, and have not registered with the ARBER system, we strongly urge you to do so in order to avoid any potential rejections at the time of loading, delivery or delays loading or in transit. Please be advised that failure to comply with this request will result in the immediate removal from the approved carrier or broker list of PWL. Acceptance is verifying carrier or broker is in compliance.
6. **FOOD SAFETY MODERNIZATION ACT:** The following criteria is required while contracting this shipment for PWL: (a) Carrier must ensure vehicles provided for food transportation are in sanitary condition prior to loading. (b) Vehicles and transportation equipment must be in good repair (functioning drains, no holes, or leaks, free of pests, odors, and dry or liquid residues. (c) Before loading trailer or transportation equipment must be inspected by a trained Carrier employee, and loads may be rejected if the conditions described are not met. (d) When Issues are found that could compromise the integrity of the transported food, the carrier or other responsible party must notify Pearce Worldwide immediately by phone, to determine what to do with the load. The carrier or responsible party must send a follow-up E mail to Pearce Worldwide describing the issues that affected the product, as well as the actions, as agreed upon with Pearce, taken with regards to the product. (e) Each carrier must provide adequate food safety training to its personnel who are involved in any food transportation activities such as loading, riving, or supervising. Training must include potential food safety problems that can occur during transport and how to address or prevent them. The training must be done upon the hiring of each such employee and annually thereafter. Based on FSMA requirements, records of employee training must be maintained for all Carrier personnel currently involved in transportation activities, as well as for 12 months after such personnel are no longer involved in transportation activities. (f) Carrier must provide records that demonstrate compliance with these criteria within twenty-four hours of request by PWL.
7. **NO BROKER CONTROL:** The Parties agree that PWL will not assert any control nor have any right to control over a shipper's freight, including, but not limited to, taking possession of a shipper's freight, and PWL shall not direct or control the routes taken by the Carrier in the transportation of a shipper's freight.
8. **ADVANCES:** Fees for advances are 3% of the advance amount. Should your advance exceed 40% of the rate quoted, another 5% fee will be charged.
9. **PAYMENTS:** For prompt payment you must include the following: A freight Invoice with the PWL Order/Load number listed on it, a signed rate confirmation sheet that matches the rate on the freight invoice, signed BOL(s), and receipts for any reimbursable expenses. Receipts must be turned in at the same time as the other required paperwork to be considered for reimbursement. Failure to supply all the required documents can result in a delay of payment. PWL cannot be held liable if the Carrier fails to meet these requirements. Carrier is required to return all the proper documentation to PWL within 72 hours of delivery. Failure to do so may result in a \$50.00 Administrative Fee, plus any fees charged for replacement paperwork.
 - a. Quick Pay is available to all carriers by request. Quick Pay paperwork submissions that are complete and free of issues/claims will be processed and paid between the first and third business day after the received date. There will be a 3% charge of the total gross pay, with a \$15.00 minimum fee.

All load payment paperwork should be sent to: carrierpay@pearceworldwide.com, faxed to 615-370-0667, or mailed to Pearce Worldwide Logistics, Inc., 5120 Virginia Way, Suite C23, Brentwood, TN 37027.

ACCEPTANCE


(signature)

(date)

Anexo 10. "Order Confirmation with all documents and Cat Scale".

Heron



3539 E FROST ST
LAREDO, TX 78043
Docket: MC01196709
Phone: 9563010044

INVOICE

Invoice # 10001
Date 03/24/2021
Reference 0281326
Weight 30000 lbs
Distance 335 miles

Customer Information

Pearce Worldwide Logistics, Inc. 5120 Virginia Way Brentwood, TN 37027 USA +1 615-376-6307	Primary Contact Phone Fax	Primary Contact +1 613-370-0307
---	--	---

Pay Items

Description	Notes	Quantity	Rate	Amount
Flat Rate		1	1100.00	1100.00
Total				1100.00

Stops / Actions

#	Action	Date/Time	Location	Contact
1	Pickup	03/24/21 13:00	Emerald Pacific 2000 Franklin St Laredo, TX 78040-1120 USA	Frank Phone: 9568158058
	References: 0281326 Cargo: Plastic			
2	Delivery	03/25/21 08:00	Axon 501 Old Hewitt Rd Waco, TX 76712 USA	Primary Contact Phone:
	References: 0281326 Cargo: plastic			

NOTICE OF ASSIGNMENT THIS INVOICE HAS BEEN ASSIGNED TO AND MUST BE DIRECTLY PAID TO:
 Commerce Commercial Credit, Inc.
 PO Box 204605 Dallas, Tx. 75320-4605 Remittance advice to ccrequests@cccservicing.com
 For claims offsets, or assistance please call (469) 702-4320 email: ccrequests@cccservicing.com
 For ACH or Wire transfer to: Commerce Commercial Credit INC. ABA#: 071104647
 TBK BANK SSB, Bettendorf, IA Account 04458501

Page 1 out of 1 | Invoice #10001 | ROCKING PY SERVICES INC

Truck#-2101 Trailer#24346

*** Load Confirmation ***

0281326 Page 1



Load# 10001

Your PWL contact:
 David Barrera
 561-370-8011 Ext: Heron
 dbarrera@pearceworldwide.com
 Fax:

Carrier:	ROCKING PY SERVICES INC LAREDO TX 78043	Contact:	?
Date:	03/24/2021	Phone:	956-301-0044
		Fax:	

Order	Order:	0281326	Commodity:	PLASTIC
	Miles:	335.0	Weight:	
	Temp:		Trailer:	Van (DAT)
	PO#	3717	Reference:	

Stop 1	Name:	EMERALD PACIFIC	Date:	00/04/2021 1000
Pickup	Address:	2000 FRANKFORT ST.	Contact:	FRANK
		LAREDO TX 78040		
	Phone:	956-815-8058		

** NOTE - LOOK FOR SPECIAL INSTRUCTIONS LISTED AFTER CARRIER PAY

Stop 2	Name:	AXION (WACO)	Date:	03/25/2021 0800
Delivery	Address:	501 OLD HEWITT ROAD	Genie:	
		WACO TX 76712		
	Phone:			

** NOTE - LOOK FOR SPECIAL INSTRUCTIONS LISTED AFTER CARRIER PAY

Payment	Carrier Freight Pay:	\$1,100.00
	Total Carrier Pay:	\$1,100.00

** SPECIAL INSTRUCTIONS:

Remember that the customer:

- Material can be on floor as bales or in sacks/gaylords on pallets.
- They need the driver to scale prior to arriving, our nearest scale is a CAT scale on Santa Maria Avenue in Laredo TX.
- They require heavy scale ticket to provide the BL for delivery.
- Bring with you at least 2 straps or lashing bars to secure the load.

IMPORTANT: CARRIER MUST REVIEW THE ATTACHED TERMS & CONDITIONS, SIGN, AND RETURN ALL PAGES OF THIS DOCUMENT TO YOUR CONTACT (LISTED AT THE TOP OF THIS PAGE)**

*** Load Confirmation ***

0281326 Page 2

TERMS AND CONDITIONS:

1. **CHECK CALLS:** All drivers must check call to their Pearce Worldwide Logistics, Inc. (PWL) broker/agent by 09:00 each morning while ~~UNDER LOAD~~. ~~ADDITIONALLY~~ A call is required in each status change (Loaded, Picked Up or Delivered at each stop, and Empty). Load count verification is required prior to leaving each stop.
 - a. **IMPORTANT:** Carrier may be subject to market fluctuation charges charged by receivers or shippers for late pick up or delivery.
2. **RATES:** The rate listed on this confirmation sheet includes all stop off charges, FSC, tolls, detention, storage, loading and unloading charges, and all arbitrary charges that may occur. In the event that unloading charges are marked on the BOL or Proof of Delivery docs pertaining to this particular rate confirmation, those additional charges will be deducted from the carrier.
 - a. **IMPORTANT!** Any changes to the rate listed on the confirmation must be approved by a PWL broker/agent and a new HMM Confirmation sheet issued. The new confirmation sheet must accompany the Freight Bill and all other required docs.
3. **REFRIGERATED LOADS:** The driver is responsible to insure that the shipper indicates the required temperature on the BOL prior to leaving the shippers location. It is also the Carriers responsibility to ensure that these temperatures are maintained for the duration of the load.
4. **CLAIMS:** Carrier agrees to indemnify, defend, and hold PWL, harmless from any claim, action or the carrier employees, and liability of any kind that may occur where the carrier is found to be negligent.
5. **CARB COMPLIANCE- NOTICE OF REQUIREMENT TO COMPLY WITH CALIFORNIA AIR RESOURCES BOARD'S (ARB) TRANSPORTATION REFRIGERATION UNIT (TRU OR REEFER) AIRBORNE TOXIC CONTROL MEASURE (ATCM):** PWL requires all carriers and brokers to comply with the regulations of the California Air Resources Board's Transportation Refrigeration Unit Airborne Toxic Control Measure. As a carrier and/or broker supplying transportation services to Pearce Worldwide Logistics, Inc., you must certify that only refrigeration units which comply with ARB's TRU ATCM engine performance standards will be dispatched on loads for PWL that will be transported within the State of California. If you are a California based carrier or broker you are required to be registered on the ARBER system. If you are based outside the State of California, and have not registered with the ARBER system, we strongly urge you to do so in order to avoid any potential rejections at the time of loading, delivery or delays loading or in transit. Please be advised that failure to comply with this request will result in the immediate removal from the approved carrier or broker list of PWL. Acceptance is verifying carrier or broker is in compliance.
6. **FOOD SAFETY MODERNIZATION ACT:** The following criteria is required while contracting this shipment for PWL: (a) Carrier must ensure vehicles provided for food transportation are in sanitary condition prior to loading. (b) Vehicles and transportation equipment must be in good repair (functioning drains, no holes, or leaks, free of pests, odors, and dry or liquid residues. (c) Before loading trailer or transportation equipment must be inspected by a trained Carrier employee, and loads may be rejected if the conditions described are not met. (d) When issues are found that could compromise the integrity of the transported food, the carrier or other responsible party must notify Pearce Worldwide immediately by phone, to determine what to do with the load. The carrier or responsible party must send a follow-up E mail to Pearce Worldwide describing the issues that affected the product, as well as the actions, as agreed upon with Pearce, taken with regards to the product. (e) Each carrier must provide adequate food safety training to its personnel who are involved in any food transportation activities such as loading, riving, or supervising. Training must include potential food safety problems that can occur during transport and how to address or prevent them. The training must be done upon the hiring of each such employee and annually thereafter. Based on FSMA requirements, records of employee training must be maintained for all Carrier personnel currently involved in transportation activities, as well as for 12 months after such personnel are no longer involved in transportation activities. (f) Carrier must provide records that demonstrate compliance with these criteria within twenty-four hours of request by PWL.
7. **NO BROKER CONTROL:** The Parties agree that PWL will not assert any control nor have any right to control over a shipper's freight, including, but not limited to, taking possession of a shipper's freight, and PWL shall not direct or control the routes taken by the Carrier in the transportation of a shipper's freight.
8. **ADVANCES:** Fees for advances are 3% of the advance amount. Should your advance exceed 40% of the rate quoted, another 5% fee will be charged.
9. **PAYMENTS:** For prompt payment you must include the following: A freight invoice with the PWL Order/Load number listed on it, a signed rate confirmation sheet that matches the rate on the freight invoice, signed BOL(s), and receipts for any reimbursable expenses. Receipts must be turned in at the same time as the other required paperwork to be considered for reimbursement. Failure to supply all the required documents can result in a delay of payment. PWL cannot be held liable if the Carrier fails to meet these requirements. Carrier is required to return all the proper documentation to PWL within 72 hours of delivery. Failure to do so may result in a \$50.00 Administrative Fee, plus any fees charged for replacement paperwork.
 - a. **Quick Pay** is available to all carriers by request. Quick Pay paperwork submissions that are complete and free of inaccuracies will be processed and paid between the first and third business day after the received date. There will be a 3% charge of the total gross pay, with a \$15.00 minimum fee.

All load payment paperwork should be sent to: carrierpay@pearceworldwide.com, faxed to 615-370-0667, or mailed to Pearce Worldwide Logistics, Inc., 5120 Virginia Way, Suite C23, Brentwood, TN 37027.

ACCEPTANCE


(signature)

03/24/2021
(date)

Straight Bill of Lading - Short Form

Original - Not negotiable

Shipment # 418-186	Reference # 418-186	Delivery PO # 8717	Delivery APPT 03/25/2021 at Ram	Carrier Ref # Pearce
-----------------------	------------------------	-----------------------	------------------------------------	-------------------------

DRIVER MUST ARRIVE WITH LIGHT AND HEAVY SCALE TICKET WITH THE SCALPER TO GET UNLOADED

Shipper Information		Consignee Information		Carrier Information	
Shipper	<u>Emerald Pacific</u>	Consignee	<u>Axon (Waco)</u>	Carrier	<u>Backling PY</u>
Address	<u>2000 Frankfort St</u>	Address	<u>501 Old Hewitt Road</u>	Date	<u>3-24-21</u>
City, State & ZIP	<u>Laredo TX, 78040</u>	City, State & ZIP	<u>Waco, Texas 76712</u>	Seal #	<u>07075620</u>
Contact Name		Contact Name		Truck #	<u>2101</u>
Contact Phone		Contact Phone		Trailer #	<u>24346</u>
Contact Email		Contact Email		Driver Name	<u>Heron Batena</u>
				Phone #	<u>956-602-4587</u>

The property described herein, is subject to the order, except as noted (contents and condition of contents of packages unknown), marked, consigned and delivered as shown below, which said company (the word company being understood throughout herein as including any person or organization in possession) of the property under the contract) agrees to carry to its usual place of delivery or self destination. It can do only rail road, water line, pipeline, truck, or vessel, or within the territory of its highway motor vehicle, otherwise to another carrier on the route to said destination. It is mutually agreed, as to each carrier of all or any of said property over all or any portion of said route to destination, and as to each party, in any other forwarded, in all or any of said property, that any services to be performed hereunder shall be subject to all the laws and conditions of the uniform domestic freight bill of lading act (act) in the uniform freight classification in effect at the date hereof if this is a rail or a rail-water shipment or (2) in the applicable motor carrier classification of cargo in this is a motor carrier shipment. Shipper hereby certifies that he is familiar with all the terms and conditions of the said bill of lading, including those on the back hereof. Set forth in the classification or tariff which governs the transportation of this shipment, and the said terms and conditions, are hereby agreed to by the shipper and accepted by himself and his assigns.

# of Packages	Material	Gross Weight	Tare Weight	Net Weight
28	HDPE reground	43,780	980	42,800

Time IN
1:10 p.m.

3/25/2021

R

Time OUT
4:37 p.m.

Driver Signature
X [Signature]

Shipper Signature
[Signature]

25246576
TICKET NUMBER

CAT SCALE
The CAT Scale Company guarantees that our scales will give an accurate weight. What makes us different from other scale companies is that we back up our guarantee with cash.

WEIGH WHAT WE SAY ON WE PAY®
If you get an overweight fine from the scale AFTER one of our CAT Scales showed a legal weight, we will immediately check our scale and we will:
(1) Refund you the cost of the overweight fine if our scale is wrong. OR
(2) A representative of CAT Scale Company will appear in court WITH the driver as an expert witness if we believe our scale was correct.

IF YOU SHOULD GET AN OVERWEIGHT FINE, YOU SHOULD DO THE FOLLOWING TO GET THE PROBLEM RESOLVED:
1) Post bond and request a court date.
2) Call CAT Scale Company direct 24 hours a day at 1-877-CAT-SCALE, ext. 7 (Toll Free) or visit www.catScale.com/guarantee.com for instructions.
3) IMMEDIATELY send a copy of the citation, CAT Scale Ticket, your name, company, address, and phone number to CAT Scale Company Attn: Guarantee Department.

***The four weights shown below are separate weights. The GROSS WEIGHT is the CERTIFIED WEIGHT and was weighed on a full length platform scale. All weights are guaranteed by CAT Scale.**

CERTIFIED AUTOMATED TRUCK SCALE
CAT SCALE COMPANY
P.O. BOX 630
WALCOTT, IA 52773
(877) 228-7225
www.catScale.com

12138 SCALE: 2102
25246576 LOCATION: GATEWAY TRUCK STOP
PUBLIC WEIGHTER CERTIFICATE OF AUTHORITY
CERTIFICATE NUMBER
1 35 EXIT 3
LAREDO TX

STEER AXLE **11060 LB**
DRIVE AXLE **12740 LB**
TRAILER AXLE **9640 LB**
33440 LB

This is to certify that the following described merchandise was weighed, counted, or measured by a public or deputy weighmaster, and when properly signed and sealed shall be prima facie evidence of the accuracy of the weight shown as prescribed by law.

DEPARTMENT OF AGRICULTURE TEXAS

LIVESTOCK, PRODUCE, PROPERTY, COMMODITY OR ARTICLE WEIGHED **FREIGHT ALL KINDS**
COMPANY **ROCKING PY** TRACTOR # **2101** TRAILER # **24346**
FEE **\$12.00** WEIGHMASTER OR
WEIGHER SIGNATURE **(Signature)** TICKET # OF
PULLS WEIGH (IF REWEIGH) **(Blank)**

WEIGH NUMBER
6576

**WEIGH WITH OUR APP
FASTER
WEIGH OUT MORE AT
WEIGHOUTTRUCK.COM**

© CAT Scale Inc. 5074 1/00

DRIVER IN TRUCK UNLESS CHECKED HERE: _____

BIT PROGRAM TRUCK/TRACTOR/TRAILER INSPECTION AND MAINTENANCE RECORD

28878

COMPANY Reckling PY Service ☐ 45 DAY ☐ 90 DAY DATE 3-2-01 REPORT NO. 28878
 OR TECHNICIAN Mike START TIME 10:00 UNIT NO. 24346 LICENSE NO. 1B334346 ODOMETER READING 10000
 VEHICLE MAKE Freightliner MODEL FL80BH YEAR 1998 SERIAL NO. 1B334346

Indicate completion of the report: item is ok or not applicable (N/A); work is completed, done (✓); type of work completed notes: (A) Adjust, (O or G) Oil or Grease, (R) Replace or Rebuild, (T) Test, (BFI) See Remarks.

OK	OKS	NOTES	ITEM	TRAILER(S)
			38. Lights-stop, tail, turn-reflectors	
			39. Air leaks-brake system	*
			40. Air leaks-dump system	
			41. Cracks in body and sub frame	
			42. Brakes-adjustment-drums-rear cam over	*
			43. Springs-U bolts-torque arm	*
			44. Drawbar-hitch and safety cable-check stand rear	*
			45. Fifth wheel on pull trailer	
			46. Tire wheel-nuts and studs	*
			47. Fifth wheel on pin wear-safety lock	*
			48. Emergency relay valves, tank mounting	*
			49. Tapes	
			50. Electrical connections-lead wire	
			51. Air lines-between trailers, gladhands, rubbers	*
			52. Mud flaps, fenders	
ADDITIONAL ITEMS				

Notes/Labor ☐ Service Call ☐ Truck☐ Reefer ☐ Trailer ☐ After Hours

Service Call
Checked Brakes. Then did
All Required. Found
Issue is the driver the
Have trouble with the
the trailer brake in the

2150.0082 cashPaid Cash

13	12	11	10	9	8	7	6	5	4	3	2	1
Panels: Damaged ☐ Alum-plate ☐ Sheet ☐												
1	2	3	4	5	6	7	8	9	10	11	12	13

Tires & Brakes

1	2	1	2	3	4
/32	/32			/32	/32
5	6	3	4	7	8
/32	/32			/32	/32

L/S R/S NOSE

Worked Completed by: _____ Date _____
 Inspected by: _____ Date _____
 Total Time _____ Hours _____ Minutes _____

Anexo 11. "Info of a company to fill the Customer Set up Package"



Headquarters Fresno, California **Website:** www.pacifictrellisfruit.com

Address : 5108 E. Clinton Way, Suite 108, Fresno, Ca 93727

Accounting : Ph (559) 785-4540 Fax (559) 255-5420

Sales : Ph (559) 785-4500 Fax (559) 255-5450

AP dept: ap@pacifictrellisfruit.com

AR dept: ar@pacifictrellisfruit.com

Los Angeles, CA

Address : 2301 E. 7th Street Suite C200, Los Angeles, CA 90023

Office : Ph (323) 859-9600 Fax (323) 859-9788

Gloucester City, NJ

Address : 701 N. Broadway St., Gloucester City, NJ 08030

Office : Ph (856) 456-1355 Fax (856) 456-0350

Tax ID : 95-4769924

Pass License : 20000247

FDA# : 13360057498

DRC# : 2210

Dun & Bradstreet : 11-447-1878

Wholesale License : 04201

Blue Book : 164166

Years in Business : since 1994

Bank Reference : Cathay Bank

777 North Broadway Los Angeles, CA 90012

Ph (213) 625-4725

Account# : 192000675

Routing Number : 122-203-950

Swift Code : CATHUS6XXX

Trade References: J & K Fresh, LLC

P.O.Box 92815

Los Angeles, CA 90009

ph 310-419-8770 fax 310-419-8790

Foothill Packing Inc.

P.O. Box 2613

Salinas, CA 93902

ph 831-784-1453 fax 831-784-1463

CH Robinson Worldwide, Inc

14800 Charlson Rd. Ste. 700

Eden Prairie, MN 55347

ph 800-372-1284 fax 952-294-3025

Anexo 12. "Bill statement of a company"

Pearce Worldwide Logistics, Inc

5120 Virginia Way, Suite C23
Brentwood, TN 37027
(615) 376-6307

Bill to: DEBUT SOLUTIONS LLC
DBA EMERALD PACIFIC
2000 FRANKFORT ST.
LAREDO, TX 78040

DEBULATX

Statement date: 05/25/2021
Cutoff date: 05/25/2021

Invoice date	Due date	Type	Order #	Invoice #	Reference #	Amount
03/19/2021	04/18/2021	Invoice	0280996	0280996	3704	1,250.00
03/26/2021	04/25/2021	Invoice	0281326	0281326	3717	1,250.00
04/20/2021	05/20/2021	Invoice	0282556	0282556	416-2840	3,300.00
04/29/2021	05/29/2021	Invoice	0283017	0283017	416-2830R	3,500.00
Current	Over 30	Over 60	Over 90			Total
\$3,500.00	\$4,550.00	\$1,250.00	\$0.00	\$0.00		\$9,300.00

Pearce Worldwide Logistics, Inc

5120 Virginia Way, Suite C23
Brentwood, TN 37027
(615) 376-6307

Bill to: DEBUT SOLUTIONS LLC
DBA EMERALD PACIFIC
2000 FRANKFORT ST.
LAREDO, TX 78040

DEBULATX

Statement date: 06/16/2021
Cutoff date: 06/16/2021

Invoice date	Due date	Type	Order #	Invoice #	Reference #	Amount
04/20/2021	05/20/2021	Invoice	0282556	0282556	416-2840	3,300.00
04/29/2021	05/29/2021	Invoice	0283017	0283017	416-2830R	3,500.00
Current	Over 30	Over 45	Over 60	Over 90		Total
\$0.00	\$0.00	\$6,800.00	\$0.00	\$0.00		\$6,800.00