

| COTIZACION CULTIVO DE FRESA   |          |                |               |
|-------------------------------|----------|----------------|---------------|
| PRODUCTO                      | CANTIDAD | VALOR UNITARIO | VALOR TOTAL   |
| Plantas                       | 10,000   | 2,300          | \$ 23,000,000 |
| Bolsas                        | 625      | 2,500          | \$ 1,562,500  |
| Postas                        | 375      | 8,000          | \$ 3,000,000  |
| Cruceta                       | 375      | 3,000          | \$ 1,125,000  |
| Cascarilla Paca               | 50       | 20,000         | \$ 1,000,000  |
| Escoria Viaje                 | 2        | 1,900,000      | \$ 3,800,000  |
| Guaya (3000 metros)           | 3,000    | 700            | \$ 2,100,000  |
| Cinta De riego (2000 metros)  | 1        | 650,000        | \$ 650,000    |
| Manguera 16 milímetros        | 1        | 100,000        | \$ 100,000    |
| Registros Y Conectores        | 30       | 5,000          | \$ 150,000    |
| Tanque                        | 1        | 800,000        | \$ 800,000    |
| Bomba                         | 1        | 750,000        | \$ 750,000    |
| Manguera De Pulgada Y Media   | 1        | 230,000        | \$ 230,000    |
| Filtro                        | 1        | 120,000        | \$ 120,000    |
| Accesorios (pvc para uniones) | 1        | 200,000        | \$ 200,000    |
| Polines                       | 30       | 15,000         | \$ 450,000    |
| Cemento                       | 2        | 23,000         | \$ 46,000     |
| Grapas                        | 5        | 7,000          | \$ 35,000     |
| Puntilla                      | 5        | 9,500          | \$ 47,500     |
| Mano De Obra                  | 100      | 80,000         | \$ 8,000,000  |
|                               |          |                | \$ 47,166,000 |

| FERTILIZACION FRESA |                 |              |
|---------------------|-----------------|--------------|
| Inicio              | Precio Unitario | Precio Total |
| Abono               | 400,000         | 400,000      |
| Calcio              | 165,000         | 165,000      |
| Produccion          | 350,000         | 350,000      |
| Elementos Menores   | 180,000         | 180,000      |
| Magnesio            | 150,000         | 150,000      |
| Boro                | 50,000          | 50,000       |
| Liquidos            | 800,000         | 800,000      |
| Manutencion         | 2,000,000       | 2,000,000    |
|                     |                 | 4,095,000    |

\$ 51,261,000

|                   |        |                  |
|-------------------|--------|------------------|
| CAPITAL PROPIO    | 78.03% | \$ 40,000,000.00 |
| PRESTAMO BANCARIO | 21.97% | \$ 11,261,000.00 |
|                   |        | \$ 51,261,000.00 |

|                |                  |        |
|----------------|------------------|--------|
| VALOR PRESTAMO | \$ 11,261,000.00 |        |
| TIEMPO         | 5                |        |
| FRECUENCIA     | 12               |        |
| PERIODOS       | 10               |        |
| TASA INTERES   | 12.00%           | 11.46% |
| PAGO           | \$ 1,949,350.58  |        |

| PERIODO | DEUDA            | TASA PERIODICA | INTERES DEL PERIODO | CUOTA           | ABONO A CAPITAL | Dev.Principal   | Gasto Int. Financiero | TOTAL           |
|---------|------------------|----------------|---------------------|-----------------|-----------------|-----------------|-----------------------|-----------------|
| 0       | \$ 11,261,000.00 |                |                     |                 |                 |                 |                       |                 |
| 1       | \$ 10,602,416.58 | 11.46%         | \$ 1,290,767.16     | \$ 1,949,350.58 | \$ 658,583.42   |                 |                       |                 |
| 2       | \$ 9,868,344.50  | 11.46%         | \$ 1,215,278.50     | \$ 1,949,350.58 | \$ 734,072.08   | \$ 1,392,655.50 | \$ 2,506,045.66       | \$ 3,898,701.16 |
| 3       | \$ 9,050,131.03  | 11.46%         | \$ 1,131,137.11     | \$ 1,949,350.58 | \$ 818,213.47   |                 |                       |                 |
| 4       | \$ 8,138,131.65  | 11.46%         | \$ 1,037,351.21     | \$ 1,949,350.58 | \$ 911,999.37   | \$ 1,730,212.84 | \$ 2,168,488.32       | \$ 3,898,701.16 |
| 5       | \$ 7,121,596.37  | 11.46%         | \$ 932,815.30       | \$ 1,949,350.58 | \$ 1,016,535.28 |                 |                       |                 |
| 6       | \$ 5,988,542.99  | 11.46%         | \$ 816,297.20       | \$ 1,949,350.58 | \$ 1,133,053.38 | \$ 2,149,588.67 | \$ 1,749,112.50       | \$ 3,898,701.16 |
| 7       | \$ 4,725,615.87  | 11.46%         | \$ 686,423.46       | \$ 1,949,350.58 | \$ 1,262,927.12 |                 |                       |                 |
| 8       | \$ 3,317,928.53  | 11.46%         | \$ 541,663.24       | \$ 1,949,350.58 | \$ 1,407,687.34 | \$ 2,670,614.45 | \$ 1,228,086.71       | \$ 3,898,701.16 |
| 9       | \$ 1,748,888.15  | 11.46%         | \$ 380,310.20       | \$ 1,949,350.58 | \$ 1,569,040.38 |                 |                       |                 |
| 10      | \$ 0.00          | 11.46%         | \$ 200,462.43       | \$ 1,949,350.58 | \$ 1,748,888.15 | \$ 3,317,928.53 | \$ 580,772.63         | \$ 3,898,701.16 |

ENERO

| Fecha      | Cantidad Produccion | Valor Kilo | Total        |
|------------|---------------------|------------|--------------|
| 07/01/2024 | 111                 | \$ 5,500   | \$ 610,500   |
| 15/01/2024 | 110                 | \$ 5,200   | \$ 572,000   |
| 22/01/2024 | 109                 | \$ 6,000   | \$ 654,000   |
| 29/01/2024 | 105                 | \$ 7,200   | \$ 756,000   |
|            |                     |            | \$ 2,592,500 |

|          |          |
|----------|----------|
| Cantidad | 435      |
| Promedio | \$ 5,975 |

Cantidad 2024  
Cantidad 2025

14245

FEBRERO

| Fecha      | Cantidad Produccion | Valor Kilo | Total        |
|------------|---------------------|------------|--------------|
| 05/02/2024 | 112                 | \$ 7,200   | \$ 806,400   |
| 12/02/2024 | 117                 | \$ 7,200   | \$ 842,400   |
| 19/02/2024 | 120                 | \$ 7,000   | \$ 840,000   |
| 26/02/2024 | 102                 | \$ 6,800   | \$ 693,600   |
|            |                     |            | \$ 3,182,400 |

|          |          |
|----------|----------|
| Cantidad | 451      |
| Promedio | \$ 7,050 |

MARZO

| Fecha      | Cantidad Produccion | Valor Kilo | Total        |
|------------|---------------------|------------|--------------|
| 04/03/2024 | 112                 | \$ 7,000   | \$ 784,000   |
| 11/03/2024 | 120                 | \$ 7,200   | \$ 864,000   |
| 18/03/2024 | 90                  | \$ 7,100   | \$ 639,000   |
| 25/03/2024 | 89                  | \$ 7,500   | \$ 667,500   |
|            |                     |            | \$ 2,954,500 |

|          |          |
|----------|----------|
| Cantidad | 411      |
| Promedio | \$ 7,200 |

ABRIL

| Fecha      | Cantidad Produccion | Valor Kilo | Total        |
|------------|---------------------|------------|--------------|
| 01/04/2024 | 85                  | \$ 7,300   | \$ 620,500   |
| 08/04/2024 | 84                  | \$ 7,200   | \$ 604,800   |
| 15/04/2024 | 80                  | \$ 7,000   | \$ 560,000   |
| 22/04/2024 | 79                  | \$ 6,800   | \$ 537,200   |
| 29/04/2025 | 95                  | \$ 6,300   | \$ 598,500   |
|            |                     |            | \$ 2,921,000 |

|          |          |
|----------|----------|
| Cantidad | 423      |
| Promedio | \$ 6,920 |

MAYO

| Fecha      | Cantidad Produccion | Valor Kilo | Total        |
|------------|---------------------|------------|--------------|
| 06/05/2024 | 153                 | \$ 6,300   | \$ 963,900   |
| 13/05/2024 | 155                 | \$ 6,500   | \$ 1,007,500 |
| 20/05/2024 | 156                 | \$ 6,800   | \$ 1,060,800 |
| 27/05/2024 | 155                 | \$ 6,300   | \$ 976,500   |
|            |                     |            | \$ 4,008,700 |

|          |          |
|----------|----------|
| Cantidad | 619      |
| Promedio | \$ 6,475 |

JUNIO

| Fecha      | Cantidad Produccion | Valor Kilo | Total        |
|------------|---------------------|------------|--------------|
| 03/06/2024 | 120                 | \$ 6,300   | \$ 756,000   |
| 10/06/2024 | 140                 | \$ 6,000   | \$ 840,000   |
| 17/06/2024 | 110                 | \$ 6,000   | \$ 660,000   |
| 24/06/2024 | 150                 | \$ 5,800   | \$ 870,000   |
|            |                     |            | \$ 3,126,000 |

|          |          |
|----------|----------|
| Cantidad | 520      |
| Promedio | \$ 6,025 |

JULIO

| Fecha      | Cantidad Produccion | Valor Kilo | Total        |
|------------|---------------------|------------|--------------|
| 01/07/2024 | 180                 | \$ 5,800   | \$ 1,044,000 |
| 08/07/2024 | 250                 | \$ 5,700   | \$ 1,425,000 |
| 15/07/2024 | 300                 | \$ 5,500   | \$ 1,650,000 |
| 22/07/2024 | 417                 | \$ 5,500   | \$ 2,293,500 |

|          |          |
|----------|----------|
| Cantidad | 1647     |
| Promedio | \$ 5,540 |

|            |     |          |              |
|------------|-----|----------|--------------|
| 29/07/2024 | 500 | \$ 5,200 | \$ 2,600,000 |
|            |     |          | \$ 9,012,500 |

| AGOSTO     |                     |            |               |
|------------|---------------------|------------|---------------|
| Fecha      | Cantidad Produccion | Valor Kilo | Total         |
| 05/08/2024 | 550                 | \$ 5,000   | \$ 2,750,000  |
| 14/08/2024 | 600                 | \$ 4,500   | \$ 2,700,000  |
| 21/08/2024 | 620                 | \$ 4,200   | \$ 2,604,000  |
| 28/08/2024 | 623                 | \$ 4,100   | \$ 2,554,300  |
|            |                     |            | \$ 10,608,300 |

|          |          |
|----------|----------|
| Cantidad | 2393     |
| Promedio | \$ 4,450 |

| SEPTIEMBRE |                     |            |               |
|------------|---------------------|------------|---------------|
| Fecha      | Cantidad Produccion | Valor Kilo | Total         |
| 02/09/2024 | 605                 | \$ 4,000   | \$ 2,420,000  |
| 09/09/2024 | 603                 | \$ 3,900   | \$ 2,351,700  |
| 16/09/2024 | 580                 | \$ 3,900   | \$ 2,262,000  |
| 23/09/2024 | 550                 | \$ 3,000   | \$ 1,650,000  |
| 30/09/2024 | 563                 | \$ 3,000   | \$ 1,689,000  |
|            |                     |            | \$ 10,372,700 |

|          |          |
|----------|----------|
| Cantidad | 2901     |
| Promedio | \$ 3,560 |

| OCTUBRE    |                     |            |              |
|------------|---------------------|------------|--------------|
| Fecha      | Cantidad Produccion | Valor Kilo | Total        |
| 07/10/2024 | 502                 | \$ 3,100   | \$ 1,556,200 |
| 14/10/2024 | 498                 | \$ 3,200   | \$ 1,593,600 |
| 21/10/2024 | 420                 | \$ 2,900   | \$ 1,218,000 |
| 28/10/2024 | 300                 | \$ 2,800   | \$ 840,000   |
|            |                     |            | \$ 5,207,800 |

|          |          |
|----------|----------|
| Cantidad | 1720     |
| Promedio | \$ 3,000 |

| NOVIEMBRE  |                     |            |              |
|------------|---------------------|------------|--------------|
| Fecha      | Cantidad Produccion | Valor Kilo | Total        |
| 04/11/2024 | 275                 | \$ 3,000   | \$ 825,000   |
| 11/11/2024 | 255                 | \$ 3,100   | \$ 790,500   |
| 18/11/2024 | 250                 | \$ 3,500   | \$ 875,000   |
| 25/11/2024 | 215                 | \$ 3,600   | \$ 774,000   |
|            |                     |            | \$ 3,264,500 |

|          |          |
|----------|----------|
| Cantidad | 995      |
| Promedio | \$ 3,300 |

| DICIEMBRE  |                     |            |              |
|------------|---------------------|------------|--------------|
| Fecha      | Cantidad Produccion | Valor Kilo | Total        |
| 02/12/2024 | 190                 | \$ 4,000   | \$ 760,000   |
| 09/12/2024 | 165                 | \$ 4,200   | \$ 693,000   |
| 16/12/2024 | 140                 | \$ 4,500   | \$ 630,000   |
| 23/12/2024 | 120                 | \$ 5,000   | \$ 600,000   |
| 30/12/2024 | 115                 | \$ 5,200   | \$ 598,000   |
|            |                     |            | \$ 3,281,000 |

|          |          |
|----------|----------|
| Cantidad | 1730     |
| Promedio | \$ 4,580 |

| ENERO      |                        |          |            |              |
|------------|------------------------|----------|------------|--------------|
| Fecha      | Descripcion            | Cantidad | Valor      | Total        |
| 07/01/2024 | Cosaechada kilos       | 100      | \$ 600     | \$ 60,000    |
| 09/01/2024 | Mantenimiento jornales | 2        | \$ 55,000  | \$ 110,000   |
| 12/01/2024 | Fumigada *200 lt       | 3        | \$ 125,000 | \$ 375,000   |
| 12/01/2024 | Gasolina               | 1        | \$ 10,000  | \$ 10,000    |
| 15/01/2024 | Cosaechada kilos       | 110      | \$ 600     | \$ 66,000    |
| 17/01/2024 | Mantenimiento jornales | 2        | \$ 55,000  | \$ 110,000   |
| 22/01/2024 | Cosaechada kilos       | 100      | \$ 600     | \$ 60,000    |
| 24/01/2024 | Mantenimiento jornales | 2        | \$ 55,000  | \$ 110,000   |
| 26/01/2024 | Fumigada *200 lt       | 3        | \$ 125,000 | \$ 375,000   |
| 29/01/2024 | Cosaechada kilos       | 105      | \$ 600     | \$ 63,000    |
| 30/01/2024 | Mantenimiento jornales | 2        | \$ 55,000  | \$ 110,000   |
|            |                        |          |            | \$ 1,449,000 |

| ABRIL      |                        |          |            |              |
|------------|------------------------|----------|------------|--------------|
| Fecha      | Descripcion            | Cantidad | Valor      | Total        |
| 01/04/2024 | Cosaechada kilos       | 50       | \$ 600     | \$ 30,000    |
| 03/04/2024 | Mantenimiento jornales | 2        | \$ 55,000  | \$ 110,000   |
| 05/04/2024 | Fumigada *200 lt       | 3        | \$ 125,000 | \$ 375,000   |
| 08/04/2024 | Cosaechada kilos       | 48       | \$ 600     | \$ 28,800    |
| 10/04/2024 | Mantenimiento jornales | 2        | \$ 55,000  | \$ 110,000   |
| 15/04/2024 | Cosaechada kilos       | 50       | \$ 600     | \$ 30,000    |
| 17/04/2024 | Mantenimiento jornales | 2        | \$ 55,000  | \$ 110,000   |
| 20/04/2024 | Fumigada *200 lt       | 3        | \$ 125,000 | \$ 375,000   |
| 22/04/2024 | Cosaechada kilos       | 52       | \$ 600     | \$ 31,200    |
| 24/04/2024 | Mantenimiento jornales | 2        | \$ 55,000  | \$ 110,000   |
| 29/04/2024 | Cosaechada kilos       | 51       | \$ 600     | \$ 30,600    |
| 30/04/2024 | Mantenimiento jornales | 2        | \$ 55,000  | \$ 110,000   |
|            |                        |          |            | \$ 1,450,600 |

| FEBRERO    |                        |          |            |              |
|------------|------------------------|----------|------------|--------------|
| Fecha      | Descripcion            | Cantidad | Valor      | Total        |
| 05/02/2024 | Cosaechada kilos       | 100      | \$ 600     | \$ 60,000    |
| 07/02/2024 | Mantenimiento jornales | 2        | \$ 55,000  | \$ 110,000   |
| 09/02/2024 | Fumigada *200 lt       | 3        | \$ 125,000 | \$ 375,000   |
| 09/02/2024 | Gasolina               | 1        | \$ 10,000  | \$ 10,000    |
| 11/02/2024 | Contrato Desyerbada    | 1        | \$ 250,000 | \$ 250,000   |
| 11/02/2024 | Fertilizante Quimico   | 8        | \$ 148,000 | \$ 1,184,000 |
| 12/02/2024 | Cosaechada kilos       | 92       | \$ 600     | \$ 55,200    |
| 14/02/2024 | Mantenimiento jornales | 2        | \$ 55,000  | \$ 110,000   |
| 19/02/2024 | Cosaechada kilos       | 85       | \$ 600     | \$ 51,000    |
| 20/02/2024 | Mantenimiento jornales | 2        | \$ 55,000  | \$ 110,000   |
| 24/32/2024 | Fumigada *200 lt       | 3        | \$ 125,000 | \$ 375,000   |
| 26/02/2024 | Cosaechada kilos       | 70       | \$ 600     | \$ 42,000    |
| 27/02/2024 | Mantenimiento jornales | 2        | \$ 55,000  | \$ 110,000   |
|            |                        |          |            | \$ 2,842,200 |

| MAYO       |                           |          |            |              |
|------------|---------------------------|----------|------------|--------------|
| Fecha      | Descripcion               | Cantidad | Valor      | Total        |
| 06/05/2024 | Cosaechada kilos          | 53       | \$ 600     | \$ 31,800    |
| 08/05/2024 | Mantenimiento jornales    | 2        | \$ 55,000  | \$ 110,000   |
| 10/08/2024 | Fumigada *200 lt          | 3        | \$ 125,000 | \$ 375,000   |
| 13/05/2024 | Cosaechada kilos          | 55       | \$ 600     | \$ 33,000    |
| 15/05/2024 | Mantenimiento jornales    | 2        | \$ 55,000  | \$ 110,000   |
| 16/05/2024 | Compra de Agua 10,000 lt  | 1        | \$ 200,000 | \$ 200,000   |
| 16/05/2024 | Riego de plantas- Obreros | 3        | \$ 55,000  | \$ 165,000   |
| 20/05/2024 | Cosaechada kilos          | 56       | \$ 600     | \$ 33,600    |
| 22/05/2024 | Mantenimiento jornales    | 2        | \$ 55,000  | \$ 110,000   |
| 24/05/2024 | Fumigada *200 lt          | 3        | \$ 125,000 | \$ 375,000   |
| 27/05/2024 | Cosaechada kilos          | 55       | \$ 6,300   | \$ 346,500   |
|            |                           |          |            | \$ 1,889,900 |

| MARZO      |                           |          |            |              |
|------------|---------------------------|----------|------------|--------------|
| Fecha      | Descripcion               | Cantidad | Valor      | Total        |
| 04/03/2024 | Cosaechada kilos          | 65       | \$ 600     | \$ 39,000    |
| 06/03/2024 | Mantenimiento jornales    | 2        | \$ 55,000  | \$ 110,000   |
| 11/03/2024 | Cosaechada kilos          | 63       | \$ 600     | \$ 37,800    |
| 13/03/2024 | Mantenimiento jornales    | 2        | \$ 55,000  | \$ 110,000   |
| 15/03/2024 | Fumigada *200 lt          | 3        | \$ 125,000 | \$ 375,000   |
| 18/03/2024 | Cosaechada kilos          | 60       | \$ 600     | \$ 36,000    |
| 20/03/2024 | Mantenimiento jornales    | 2        | \$ 55,000  | \$ 110,000   |
| 25/03/2024 | Cosaechada kilos          | 58       | \$ 600     | \$ 34,800    |
| 27/03/2024 | Mantenimiento jornales    | 2        | \$ 55,000  | \$ 110,000   |
| 29/03/2024 | Compra de Agua 10,000 lt  | 1        | \$ 500,000 | \$ 500,000   |
| 29/03/2024 | Riego de plantas- Obreros | 3        | \$ 55,000  | \$ 165,000   |
|            |                           |          |            | \$ 1,627,600 |

| JUNIO      |                        |          |            |              |
|------------|------------------------|----------|------------|--------------|
| Fecha      | Descripcion            | Cantidad | Valor      | Total        |
| 03/06/2024 | cosecha kilos          | 70       | \$ 6,300   | \$ 441,000   |
| 05/06/2024 | Mantenimiento jornales | 2        | \$ 55,000  | \$ 110,000   |
| 08/06/2024 | Fumigada *200 lt       | 3        | \$ 125,000 | \$ 375,000   |
| 08/06/2024 | Gasolina               | 1        | \$ 10,000  | \$ 10,000    |
| 10/06/2024 | Cosaechada kilos       | 85       | \$ 6,000   | \$ 510,000   |
| 12/06/2024 | Mantenimiento jornales | 2        | \$ 55,000  | \$ 110,000   |
| 17/06/2024 | Cosaechada kilos       | 110      | \$ 6,000   | \$ 660,000   |
| 19/06/2024 | Mantenimiento jornales | 2        | \$ 55,000  | \$ 110,000   |
| 19/06/2024 | Fumigada *200 lt       | 3        | \$ 125,000 | \$ 375,000   |
| 24/06/2024 | Cosaechada kilos       | 150      | \$ 5,000   | \$ 750,000   |
| 26/06/2024 | Mantenimiento jornales | 2        | \$ 55,000  | \$ 110,000   |
|            |                        |          |            | \$ 3,561,000 |

GASTOS 2024 \$ 33,584,000

| JULIO      |                        |          |            |              |
|------------|------------------------|----------|------------|--------------|
| Fecha      | Descripcion            | Cantidad | Valor      | Total        |
| 01/07/2024 | Cosaechada kilos       | 180      | \$ 600     | \$ 108,000   |
| 03/07/2024 | Mantenimiento jornales | 2        | \$ 55,000  | \$ 110,000   |
| 08/07/2024 | Cosaechada kilos       | 250      | \$ 600     | \$ 150,000   |
| 10/07/2024 | Mantenimiento jornales | 2        | \$ 55,000  | \$ 110,000   |
| 15/07/2024 | Cosaechada kilos       | 300      | \$ 600     | \$ 180,000   |
| 17/07/2024 | Mantenimiento jornales | 2        | \$ 55,000  | \$ 110,000   |
| 18/07/2024 | Fumigada *200 lt       | 3        | \$ 125,000 | \$ 375,000   |
| 18/07/2024 | Gasolina               | 1        | \$ 10,000  | \$ 10,000    |
| 22/07/2024 | Cosaechada kilos       | 417      | \$ 600     | \$ 250,200   |
| 24/07/2024 | Mantenimiento jornales | 2        | \$ 55,000  | \$ 110,000   |
| 29/07/2024 | Cosaechada kilos       | 500      | \$ 600     | \$ 300,000   |
| 30/07/2024 | Mantenimiento jornales | 2        | \$ 55,000  | \$ 110,000   |
|            |                        |          |            | \$ 1,923,200 |

| AGOSTO     |                            |          |            |              |
|------------|----------------------------|----------|------------|--------------|
| Fecha      | Descripcion                | Cantidad | Valor      | Total        |
| 05/08/2024 | Cosaechada kilos           | 550      | \$ 600     | \$ 330,000   |
| 06/08/2024 | Fumigada *200 lt           | 3        | \$ 125,000 | \$ 375,000   |
| 06/08/2024 | Mantenimiento jornales     | 2        | \$ 55,000  | \$ 110,000   |
| 08/08/2024 | Contrato Desyerbada        | 1        | \$ 250,000 | \$ 250,000   |
| 10/08/2024 | Fertilizante Quimico bulto | 8        | \$ 150,000 | \$ 1,200,000 |
| 10/08/2024 | Abono Organico bulto       | 50       | \$ 25,000  | \$ 1,250,000 |
| 10/08/2024 | Cal Agricola               | 20       | \$ 15,000  | \$ 300,000   |
| 14/08/2024 | Cosaechada kilos           | 600      | \$ 600     | \$ 360,000   |
| 16/08/2024 | Mantenimiento jornales     | 2        | \$ 55,000  | \$ 110,000   |
| 21/08/2024 | Cosaechada kilos           | 620      | \$ 600     | \$ 372,000   |
| 23/08/2024 | Mantenimiento jornales     | 2        | \$ 55,000  | \$ 110,000   |
| 24/08/2024 | Fumigada *200 lt           | 3        | \$ 125,000 | \$ 375,000   |
| 28/08/2024 | Cosaechada kilos           | 623      | \$ 600     | \$ 373,800   |
| 30/08/2024 | Mantenimiento jornales     | 2        | \$ 55,000  | \$ 110,000   |
|            |                            |          |            | \$ 5,625,800 |

| SEPTIEMBRE |                        |          |            |              |
|------------|------------------------|----------|------------|--------------|
| Fecha      | Descripcion            | Cantidad | Valor      | Total        |
| 02/09/2024 | Cosaechada kilos       | 605      | \$ 600     | \$ 363,000   |
| 03/09/2024 | Mantenimiento jornales | 2        | \$ 55,000  | \$ 110,000   |
| 09/09/2024 | Cosechada kilos        | 603      | \$ 3,900   | \$ 2,351,700 |
| 10/09/2024 | Mantenimiento jornales | 2        | \$ 55,000  | \$ 110,000   |
| 16/09/2024 | Cosechada kilos        | 580      | \$ 600     | \$ 348,000   |
| 17/09/2024 | Mantenimiento jornales | 2        | \$ 55,000  | \$ 110,000   |
| 18/09/2024 | Fumigada *200 lt       | 3        | \$ 125,000 | \$ 375,000   |
| 23/09/2024 | Cosechada kilos        | 550      | \$ 600     | \$ 330,000   |
| 24/09/2024 | Mantenimiento jornales | 2        | \$ 55,000  | \$ 110,000   |
| 30/09/2024 | Cosechada kilos        | 563      | \$ 3,000   | \$ 1,689,000 |
| 30/09/2024 | Mantenimiento jornales | 2        | \$ 55,000  | \$ 110,000   |
|            |                        |          |            | \$ 6,006,700 |

| OCTUBRE    |                        |          |            |              |
|------------|------------------------|----------|------------|--------------|
| Fecha      | Descripcion            | Cantidad | Valor      | Total        |
| 07/10/2024 | Cosaechada kilos       | 502      | \$ 600     | \$ 301,200   |
| 08/10/2024 | Mantenimiento jornales | 2        | \$ 55,000  | \$ 110,000   |
| 10/10/2024 | Fumigada *200 lt       | 2        | \$ 125,000 | \$ 250,000   |
| 10/10/2024 | Gasolina               | 1        | \$ 10,000  | \$ 10,000    |
| 14/10/2024 | Cosaechada kilos       | 498      | \$ 600     | \$ 298,800   |
| 15/10/2024 | Mantenimiento jornales | 2        | \$ 55,000  | \$ 110,000   |
| 21/10/2024 | Cosaechada kilos       | 420      | \$ 600     | \$ 252,000   |
| 22/10/2024 | Mantenimiento jornales | 2        | \$ 55,000  | \$ 110,000   |
| 23/10/2024 | Fumigada *200 lt       | 3        | \$ 125,000 | \$ 375,000   |
| 28/10/2024 | Cosaechada kilos       | 300      | \$ 600     | \$ 180,000   |
| 29/10/2024 | Mantenimiento jornales | 2        | \$ 55,000  | \$ 110,000   |
|            |                        |          |            | \$ 2,107,000 |

| NOVIEMBRE  |                            |          |            |              |
|------------|----------------------------|----------|------------|--------------|
| Fecha      | Descripcion                | Cantidad | Valor      | Total        |
| 04/11/2024 | Cosaechada kilos           | 275      | \$ 600     | \$ 165,000   |
| 05/11/2024 | Mantenimiento jornales     | 2        | \$ 55,000  | \$ 110,000   |
| 07/11/2024 | Contrato Desyerbada        | 1        | \$ 250,000 | \$ 250,000   |
| 07/11/2024 | Fertilizante Quimico bulto | 8        | \$ 152,000 | \$ 1,216,000 |
| 11/11/2024 | Cosaechada kilos           | 255      | \$ 600     | \$ 153,000   |
| 12/11/2024 | Cosaechada kilos           | 2        | \$ 55,000  | \$ 110,000   |
| 13/11/2024 | Fumigada *200 lt           | 3        | \$ 125,000 | \$ 375,000   |
| 13/11/2024 | Gasolina                   | 1        | \$ 10,000  | \$ 10,000    |
| 18/11/2024 | Cosaechada kilos           | 250      | \$ 2,500   | \$ 625,000   |
| 19/11/2024 | Mantenimiento jornales     | 2        | \$ 55,000  | \$ 110,000   |
| 25/11/2024 | Cosaechada kilos           | 215      | \$ 600     | \$ 129,000   |
| 26/11/2024 | Mantenimiento jornales     | 2        | \$ 55,000  | \$ 110,000   |
| 27/11/2024 | Fumigada *200 lt           | 3        | \$ 125,000 | \$ 375,000   |
|            |                            |          |            | \$ 3,738,000 |

| DICIEMBRE  |                        |          |            |              |
|------------|------------------------|----------|------------|--------------|
| Fecha      | Descripcion            | Cantidad | Valor      | Total        |
| 02/12/2024 | Cosaechada kilos       | 190      | \$ 600     | \$ 114,000   |
| 03/12/2024 | Mantenimiento jornales | 2        | \$ 55,000  | \$ 110,000   |
| 09/12/2024 | Cosaechada kilos       | 165      | \$ 600     | \$ 99,000    |
| 10/12/2024 | Mantenimiento jornales | 2        | \$ 55,000  | \$ 110,000   |
| 16/12/2024 | Cosaechada kilos       | 140      | \$ 600     | \$ 84,000    |
| 17/12/2024 | Mantenimiento jornales | 2        | \$ 55,000  | \$ 110,000   |
| 18/12/2024 | Fumigada *200 lt       | 3        | \$ 125,000 | \$ 375,000   |
| 23/12/2024 | Cosaechada kilos       | 120      | \$ 600     | \$ 72,000    |
| 26/12/2024 | Mantenimiento jornales | 2        | \$ 55,000  | \$ 110,000   |
| 30/12/2024 | Cosaechada kilos       | 115      | \$ 600     | \$ 69,000    |
| 31/12/2024 | Mantenimiento jornales | 2        | \$ 55,000  | \$ 110,000   |
|            |                        |          |            | \$ 1,363,000 |

| ACTIVOS                                   |                  |           |                      |
|-------------------------------------------|------------------|-----------|----------------------|
| <b>ACTIVOS</b>                            |                  |           |                      |
| <b>ACTIVOS CORRIENTES</b>                 |                  |           |                      |
| CAJA Y BANCOS                             |                  | \$        | 10,000,000.00        |
| Bancos                                    | \$ 10,000,000.00 |           |                      |
| <b>TOTAL ACTIVOS CORRIENTES</b>           |                  | <b>\$</b> | <b>10,000,000.00</b> |
| <b>PROPIEDAD PLANTA Y EQUIPO</b>          |                  |           |                      |
| <b>MAQUINARIA, EQUIPO Y MATERIA PRIMA</b> |                  |           |                      |
| PLANTAS                                   | \$ 23,000,000.00 | \$        | 41,261,000.00        |
| BOLSAS                                    | \$ 1,562,500.00  |           |                      |
| MAQUINARIA                                | \$ 1,780,000.00  |           |                      |
| OTROS                                     | \$ 14,918,500.00 |           |                      |
| <b>TOTAL ACTIVOS NO CORRIENTES</b>        |                  | <b>\$</b> | <b>41,261,000.00</b> |
| <b>TOTAL ACTIVO</b>                       |                  | <b>\$</b> | <b>51,261,000.00</b> |

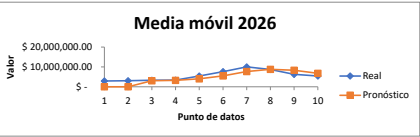
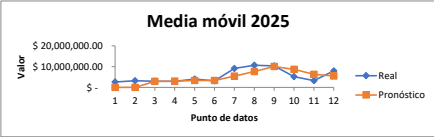
| PASIVO Y PATRIMONIO              |                  |           |                      |
|----------------------------------|------------------|-----------|----------------------|
| <b>PASIVO</b>                    |                  |           |                      |
| <b>PASIVO CORRIENTE</b>          |                  |           |                      |
| <b>BANCOS</b>                    |                  | <b>\$</b> | <b>11,261,000.00</b> |
| Cooperativa Coeducadores         | \$ 1,392,655.50  |           |                      |
| Cooperativa Coeducadores         | \$ 9,868,344.50  |           |                      |
| <b>TOTAL PASIVO</b>              |                  | <b>\$</b> | <b>11,261,000.00</b> |
| <b>PATRIMONIO</b>                |                  |           |                      |
| <b>CAPITAL SUSCRITO Y PAGADO</b> |                  |           |                      |
| <b>APORTES SOCIALES</b>          |                  |           |                      |
| aportes socios                   | \$ 40,000,000.00 | \$        | 40,000,000.00        |
| <b>TOTAL PATRIMONIO</b>          |                  | <b>\$</b> | <b>40,000,000.00</b> |
| <b>TOTAL PASIVO + PATRIMONIO</b> |                  | <b>\$</b> | <b>51,261,000.00</b> |

| VENTAS              |                 |                 |                 |                 |                 |                 |                 |                  |                  |                 |                 |                 |                 |         |
|---------------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|------------------|------------------|-----------------|-----------------|-----------------|-----------------|---------|
|                     | 2024            |                 |                 |                 |                 |                 |                 |                  |                  |                 |                 |                 | 2025            |         |
| MES                 | ENERO           | FEBRERO         | MARZO           | ABRIL           | MAYO            | JUNIO           | JULIO           | AGOSTO           | SEPTIEMBRE       | OCTUBRE         | NOVIEMBRE       | DICIEMBRE       | ENERO           | FEBRERO |
| UNIDADES (kg)       | 435             | 451             | 411             | 423             | 619             | 520             | 1647            | 2393             | 2901             | 1720            | 995             | 1730            |                 |         |
| VENTA BRUTA         | \$ 2,599,125.00 | \$ 3,179,550.00 | \$ 2,959,200.00 | \$ 2,927,160.00 | \$ 4,008,025.00 | \$ 3,133,000.00 | \$ 9,124,380.00 | \$ 10,648,850.00 | \$ 10,327,560.00 | \$ 5,160,000.00 | \$ 3,283,500.00 | \$ 7,923,400.00 |                 |         |
| CONTADO 70%         | \$ 1,819,387.50 | \$ 2,225,685.00 | \$ 2,071,440.00 | \$ 2,049,012.00 | \$ 2,805,617.50 | \$ 2,193,100.00 | \$ 6,387,066.00 | \$ 7,454,195.00  | \$ 7,229,292.00  | \$ 3,612,000.00 | \$ 2,298,450.00 | \$ 5,546,380.00 |                 |         |
| CREDITO 30% 30 días |                 | \$ 779,737.50   | \$ 953,865.00   | \$ 887,760.00   | \$ 878,148.00   | \$ 1,202,407.50 | \$ 939,900.00   | \$ 2,737,314.00  | \$ 3,194,655.00  | \$ 3,098,268.00 | \$ 1,548,000.00 | \$ 985,050.00   | \$ 2,377,020.00 |         |
| TOTAL               | \$ 1,819,387.50 | \$ 3,005,422.50 | \$ 3,025,305.00 | \$ 2,936,772.00 | \$ 3,683,765.50 | \$ 3,395,507.50 | \$ 7,326,966.00 | \$ 10,191,509.00 | \$ 10,423,947.00 | \$ 6,710,268.00 | \$ 3,846,450.00 | \$ 6,531,430.00 | \$ 2,377,020.00 | \$ -    |

TOTAL

| COMPRAS             |                 |                 |                 |                 |                 |                 |                 |                 |                 |                 |                 |                 |  |
|---------------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|--|
| MES                 | ENERO           | FEBRERO         | MARZO           | ABRIL           | MAYO            | JUNIO           | JULIO           | AGOSTO          | SEPTIEMBRE      | OCTUBRE         | NOVIEMBRE       | DICIEMBRE       |  |
| COMPRA BRUTA        | \$ 1,449,000.00 | \$ 2,842,200.00 | \$ 1,627,600.00 | \$ 1,450,600.00 | \$ 1,889,900.00 | \$ 3,561,000.00 | \$ 1,923,200.00 | \$ 5,625,800.00 | \$ 6,006,700.00 | \$ 2,107,000.00 | \$ 3,738,000.00 | \$ 1,363,000.00 |  |
| CONTADO 70%         | \$ 1,014,300.00 | \$ 1,989,540.00 | \$ 1,139,320.00 | \$ 1,015,420.00 | \$ 1,322,930.00 | \$ 2,492,700.00 | \$ 1,346,240.00 | \$ 3,938,060.00 | \$ 4,204,690.00 | \$ 1,474,900.00 | \$ 2,616,600.00 | \$ 954,100.00   |  |
| CREDITO 30% 60 DIAS |                 |                 | \$ 289,800.00   | \$ 568,440.00   | \$ 325,520.00   | \$ 290,120.00   | \$ 377,980.00   | \$ 712,200.00   | \$ 384,640.00   | \$ 1,125,160.00 | \$ 1,201,340.00 | \$ 421,400.00   |  |
| TOTAL               | \$ 1,014,300.00 | \$ 1,989,540.00 | \$ 1,429,120.00 | \$ 1,583,860.00 | \$ 1,648,450.00 | \$ 2,782,820.00 | \$ 1,724,220.00 | \$ 4,650,260.00 | \$ 4,589,330.00 | \$ 2,600,060.00 | \$ 3,817,940.00 | \$ 1,375,500.00 |  |

| PROYECCIÓN DE VENTAS MEDIA MOVIL |                  |                  |                  |
|----------------------------------|------------------|------------------|------------------|
|                                  | 2024             | 2025             | 2026             |
| ENERO                            | \$ 2,599,125.00  | 0                | 0                |
| FEBRERO                          | \$ 3,179,550.00  | 0                | 0                |
| MARZO                            | \$ 2,959,200.00  | \$ 2,912,625.00  | 0                |
| ABRIL                            | \$ 2,927,160.00  | \$ 3,021,970.00  | 0                |
| MAYO                             | \$ 4,008,025.00  | \$ 3,298,128.33  | \$ 3,077,574.44  |
| JUNIO                            | \$ 3,133,000.00  | \$ 3,356,061.67  | \$ 3,225,386.67  |
| JULIO                            | \$ 9,124,380.00  | \$ 5,421,801.67  | \$ 4,025,330.56  |
| AGOSTO                           | \$ 10,648,850.00 | \$ 7,635,410.00  | \$ 5,471,091.11  |
| SEPTIEMBRE                       | \$ 10,327,560.00 | \$ 10,033,596.67 | \$ 7,696,936.11  |
| OCTUBRE                          | \$ 5,160,000.00  | \$ 8,712,136.67  | \$ 8,793,714.44  |
| NOVIEMBRE                        | \$ 3,283,500.00  | \$ 6,257,020.00  | \$ 8,334,251.11  |
| DICIEMBRE                        | \$ 7,923,400.00  | \$ 5,455,633.33  | \$ 6,808,263.33  |
|                                  | \$ 65,273,750.00 | \$ 56,104,383.33 | \$ 47,432,547.78 |



FLUJO DE CAJA

|                                |                  |                  |                  |                  |                  |                  |                  |                  |                  |                  |                  |                  |                  | 5.18%            | 4%               |
|--------------------------------|------------------|------------------|------------------|------------------|------------------|------------------|------------------|------------------|------------------|------------------|------------------|------------------|------------------|------------------|------------------|
| COBROS                         | MES 0            | ENERO            | FEBRERO          | MARZO            | ABRIL            | MAYO             | JUNIO            | JULIO            | AGOSTO           | SEPTIEMBRE       | OCTUBRE          | NOVIEMBRE        | DICIEMBRE        | 2025             | 2026             |
| Saldo inicio                   |                  | \$ 10,000,000.00 | \$ 10,805,087.50 | \$ 11,820,970.00 | \$ 13,417,155.00 | \$ 14,770,067.00 | \$ 18,007,790.00 | \$ 16,671,126.92 | \$ 22,273,872.92 | \$ 27,815,121.92 | \$ 33,649,738.92 | \$ 37,759,946.92 | \$ 37,788,456.92 | \$ 39,745,898.99 | \$ 39,299,995.20 |
| Cobros por ventas al contado   |                  | \$ 1,819,387.50  | \$ 2,225,685.00  | \$ 2,071,440.00  | \$ 2,049,012.00  | \$ 4,008,025.00  | \$ 2,193,100.00  | \$ 6,387,066.00  | \$ 7,454,195.00  | \$ 7,229,292.00  | \$ 3,612,000.00  | \$ 2,298,450.00  | \$ 5,546,380.00  | \$ 5,833,682.48  | \$ 5,768,235.20  |
| Cobros credito 30 dias         |                  |                  | \$ 779,737.50    | \$ 953,865.00    | \$ 887,760.00    | \$ 878,148.00    | \$ 1,202,407.50  | \$ 939,900.00    | \$ 2,737,314.00  | \$ 3,194,655.00  | \$ 3,098,268.00  | \$ 1,548,000.00  | \$ 985,050.00    | \$ 1,036,075.59  | \$ 1,024,452.00  |
| TOTAL INGRESOS                 |                  | \$ 11,819,387.50 | \$ 13,810,510.00 | \$ 14,846,275.00 | \$ 16,353,927.00 | \$ 19,656,240.00 | \$ 21,403,297.50 | \$ 23,998,092.92 | \$ 32,465,381.92 | \$ 38,239,068.92 | \$ 40,360,006.92 | \$ 41,606,396.92 | \$ 44,319,886.92 | \$ 46,615,657.06 | \$ 46,092,682.40 |
| Aportes socios                 | \$ 40,000,000.00 |                  |                  |                  |                  |                  |                  |                  |                  |                  |                  |                  |                  | \$ -             | \$ -             |
| Prestamo                       | \$ 11,261,000.00 |                  |                  |                  |                  |                  |                  |                  |                  |                  |                  |                  |                  | \$ -             | \$ -             |
| Ingresos No operacionales      |                  |                  |                  |                  |                  |                  |                  |                  |                  |                  |                  |                  |                  | \$ -             | \$ -             |
| TOTAL COBROS                   | \$ 51,261,000.00 | \$ 11,819,387.50 | \$ 13,810,510.00 | \$ 14,846,275.00 | \$ 16,353,927.00 | \$ 19,656,240.00 | \$ 21,403,297.50 | \$ 23,998,092.92 | \$ 32,465,381.92 | \$ 38,239,068.92 | \$ 40,360,006.92 | \$ 41,606,396.92 | \$ 44,319,886.92 | \$ 46,615,657.06 | \$ 46,092,682.40 |
| CONCEPTO DE SALIDA/MES         |                  |                  |                  |                  |                  |                  |                  |                  |                  |                  |                  |                  |                  | \$ -             | \$ -             |
| Pago por compras al contado    |                  | \$ 1,014,300.00  | \$ 1,989,540.00  | \$ 1,139,320.00  | \$ 1,015,420.00  | \$ 1,322,930.00  | \$ 2,492,700.00  | \$ 1,346,240.00  | \$ 3,938,060.00  | \$ 4,204,690.00  | \$ 1,474,900.00  | \$ 2,616,600.00  | \$ 954,100.00    | \$ 1,003,522.38  | \$ 992,264.00    |
| Pago compras a 60 días Crédito |                  |                  |                  | \$ 289,800.00    | \$ 568,440.00    | \$ 325,520.00    | \$ 290,120.00    | \$ 377,980.00    | \$ 712,200.00    | \$ 384,640.00    | \$ 1,125,160.00  | \$ 1,201,340.00  | \$ 421,400.00    | \$ 443,228.52    | \$ 438,256.00    |
| Gastos Generales e Imprevistos |                  |                  |                  |                  |                  |                  |                  |                  |                  |                  |                  |                  |                  | \$ -             | \$ -             |
| Cuota Banco                    |                  |                  |                  |                  |                  |                  | \$ 1,949,350.58  |                  |                  |                  |                  |                  | \$ 1,949,350.58  | \$ 2,050,326.94  | \$ 2,027,324.60  |
| Plantas                        | \$ 23,000,000.00 |                  |                  |                  |                  |                  |                  |                  |                  |                  |                  |                  |                  | \$ -             | \$ -             |
| Bolsas                         | \$ 1,562,500.00  |                  |                  |                  |                  |                  |                  |                  |                  |                  |                  |                  |                  | \$ -             | \$ -             |
| Maquinaria                     | \$ 1,780,000.00  |                  |                  |                  |                  |                  |                  |                  |                  |                  |                  |                  |                  | \$ -             | \$ -             |
| Otros                          | \$ 14,918,500.00 |                  |                  |                  |                  |                  |                  |                  |                  |                  |                  |                  |                  | \$ -             | \$ -             |
| TOTAL PAGOS                    | \$ 41,261,000.00 | \$ 1,014,300.00  | \$ 1,989,540.00  | \$ 1,429,120.00  | \$ 1,583,860.00  | \$ 1,648,450.00  | \$ 4,732,170.58  | \$ 1,724,220.00  | \$ 4,650,260.00  | \$ 4,589,330.00  | \$ 2,600,060.00  | \$ 3,817,940.00  | \$ 3,324,850.58  | \$ 3,497,077.84  | \$ 3,457,844.60  |
| TOTAL PAGOS                    | \$ 10,000,000.00 | \$ 10,805,087.50 | \$ 11,820,970.00 | \$ 13,417,155.00 | \$ 14,770,067.00 | \$ 18,007,790.00 | \$ 16,671,126.92 | \$ 22,273,872.92 | \$ 27,815,121.92 | \$ 33,649,738.92 | \$ 37,759,946.92 | \$ 37,788,456.92 | \$ 40,995,036.34 | \$ 43,118,579.22 | \$ 42,634,837.79 |
| Saldo de efectivo del periodo  | \$ 10,000,000.00 | \$ 10,805,087.50 | \$ 11,820,970.00 | \$ 13,417,155.00 | \$ 14,770,067.00 | \$ 18,007,790.00 | \$ 16,671,126.92 | \$ 22,273,872.92 | \$ 27,815,121.92 | \$ 33,649,738.92 | \$ 37,759,946.92 | \$ 37,788,456.92 | \$ 40,995,036.34 | \$ 43,118,579.22 | \$ 42,634,837.79 |

|                                  |       |
|----------------------------------|-------|
| Cantidad 2024                    | 12394 |
| Tasa inflacion 2025              | 5.18% |
| Tasa inflacion 2026 (proyeccion) | 4%    |
| Impuesto                         | 35%   |

| ESTADO DE RESULTADO 01 ENERO AL 31 DICIEMBRE |                   |                  |                  |                  |
|----------------------------------------------|-------------------|------------------|------------------|------------------|
|                                              | 2024              | 2025             | 2026             |                  |
| INGRESOS OPERACIONALES                       | \$ 62,896,730.00  | \$ 69,581,598.25 | \$ 65,412,599.20 |                  |
| (-)Costo de ventas                           | \$ 29,205,400.00  | \$ 32,309,444.54 | \$ 32,852,103.07 |                  |
| (=)UTILIDAD BRUTA OPERACIONAL                | \$ 33,691,330.00  | \$ 37,272,153.71 | \$ 32,560,496.13 |                  |
| UTILIDA OPERACIONAL                          | \$ 33,691,330.00  | \$ 37,272,153.71 | \$ 32,560,496.13 |                  |
| (-)Gastos no operacionales (intereses)       | \$ 2,506,045.66   | \$ 2,168,488.32  | \$ 1,749,112.50  |                  |
| (+)Ingreso no operacionales                  | \$ -              |                  |                  |                  |
| UTILIDAD ANTES DE IMPUESTOS                  | \$ 31,185,284.34  | \$ 35,103,665.40 | \$ 30,811,383.64 |                  |
| (-)Impuestos                                 | \$ 10,914,849.52  | \$ 12,286,282.89 | \$ 10,783,984.27 |                  |
| UTILIDAD NETA                                | -\$ 51,261,000.00 | \$ 20,270,434.82 | \$ 22,817,382.51 | \$ 20,027,399.37 |

|                        |
|------------------------|
| 11.2%   TIR            |
| \$ 52,331,890.50   VPN |
| \$ 1,070,890.50   VPN  |

| BALANCE GENERAL           |                  | BALANCE GENERAL PROYECCIÓN |                  |
|---------------------------|------------------|----------------------------|------------------|
| ACTIVOS                   | 2024             | 2025                       | 2026             |
| ACTIVO CORRIENTE          | \$ 43,372,056.34 | \$ 46,280,672.60           | \$ 45,106,938.59 |
| Efectivo                  | \$ 40,995,036.34 | \$ 43,118,579.22           | \$ 42,634,837.79 |
| clientes                  | \$ 2,377,020.00  | \$ 2,472,100.80            | \$ 2,472,100.80  |
| Inventario                | \$ -             | \$ 689,942.58              | \$ -             |
| ACTIVO FIJO               | \$ 29,479,578.50 | \$ 27,478,150.76           | \$ 20,909,003.76 |
| PLANTAS                   | \$ 23,000,000.00 | \$ 23,000,000.00           | \$ 23,000,000.00 |
| BOLSA                     | \$ 1,562,500.00  | \$ -                       | \$ -             |
| MAQUINARIA                | \$ 1,780,000.00  | \$ 1,780,000.00            | \$ 1,780,000.00  |
| OTROS                     | \$ 14,918,500.00 | \$ 14,918,500.00           | \$ 14,918,500.00 |
| Depreciación acumulada    | \$ 12,081,421.50 | \$ 12,220,349.24           | \$ 18,789,496.24 |
| TOTAL ACTIVOS             | \$ 72,551,634.8  | \$ 73,758,773.36           | \$ 66,015,942.35 |
| PASIVO                    |                  |                            |                  |
| PASIVO CORRIENTE          | \$ 2,412,855.50  | \$ 2,803,259.20            | \$ 3,210,596.67  |
| Proveedores               | \$ 1,020,200.00  | \$ 1,073,046.36            | \$ 1,061,008.00  |
| Obligaciones financieras  | \$ 1,392,655.50  | \$ 1,730,212.84            | \$ 2,149,588.67  |
| PASIVO NO CORRIENTE       | \$ 9,868,344.50  | \$ 8,138,131.65            | \$ 5,988,542.99  |
| Obligaciones financieras  | \$ 9,868,344.50  | \$ 8,138,131.65            | \$ 5,988,542.99  |
| TOTAL PASIVO              | \$ 12,281,200.00 | \$ 10,941,390.86           | \$ 9,199,139.66  |
| PATRIMONIO                | \$ 60,270,434.82 | \$ 62,817,382.51           | \$ 60,027,399.37 |
| Capital                   | \$ 40,000,000.00 | \$ 40,000,000.00           | \$ 40,000,000.00 |
| Utilidad del ejercicio    | \$ 20,270,434.82 | \$ 22,817,382.51           | \$ 20,027,399.37 |
| TOTAL PASIVO + PATRIMONIO | \$ 72,551,634.8  | \$ 73,758,773.36           | \$ 66,015,942.35 |

| COSTO PROMEDIO PONDERADO |                  |                |                  |            |
|--------------------------|------------------|----------------|------------------|------------|
| METODO DE FINANCIACIÓN   | MONTO            | DISTRIBUCIÓN % | COSTO FINANCIADO | CCPP- WACC |
| Recursos Propios         | \$ 40,000,000.00 | 78.03%         | 10%              | 7.80%      |
| Recursos Financiados     | \$ 11,261,000.00 | 21.97%         | 15.47%           | 3.40%      |
| Total                    | \$ 51,261,000.00 | 100.00%        |                  | 11.20%     |

WACC

|                                |     |
|--------------------------------|-----|
| tasa de interes de oportunidad | 10% |
|--------------------------------|-----|

2024

|                |        |                                                                                                                                                    |
|----------------|--------|----------------------------------------------------------------------------------------------------------------------------------------------------|
| RAZON DE DEUDA | 16.93% | Lo que quiere decir que los activos totales son mayores a las deudas, queriendo decir que el 17% estan especificamente comprometidos a los bancos. |
|----------------|--------|----------------------------------------------------------------------------------------------------------------------------------------------------|

ENDUDAMIENTO  
TOTAL 16.93%

|     |        |                                                                                                 |
|-----|--------|-------------------------------------------------------------------------------------------------|
| ROA | 27.94% | Significa que la empresa está usando sus activos de forma muy eficiente para generar ganancias. |
|-----|--------|-------------------------------------------------------------------------------------------------|

|     |        |                                                                                      |
|-----|--------|--------------------------------------------------------------------------------------|
| ROE | 33.63% | lo que indica que la empresa está generando un gran retorno para sus inversionistas. |
|-----|--------|--------------------------------------------------------------------------------------|

Como el ROE (33,34%) es mayor que el ROA (27,68%), es decir, que la empresa está utilizando deuda para financiar parte de sus activos, y esto está ayudando a aumentar la rentabilidad del patrimonio.