

ESTADO DE RESULTADOS														
		MES 1	MES 2	MES 3	MES 4	MES 5	MES 6	MES 7	MES 8	MES 9	MES 10	MES 11	MES 12	TOTAL
VENTAS INGRESOS POR CENTRO DE COSTOS		\$7,447.853	\$7,834.021	\$8,235.022	\$8,651.598	\$9,015.842	\$9,248.209	\$9,702.020	\$10,021.035	\$10,425.737	\$10,843.046	\$11,273.468	\$11,908.806	\$114,606.658
INGRESOS POR VENTAS		\$7,447.853	\$7,834.021	\$8,235.022	\$8,651.598	\$9,015.842	\$9,248.209	\$9,702.020	\$10,021.035	\$10,425.737	\$10,843.046	\$11,273.468	\$11,908.806	\$114,606.658
VENTAS MANUFACTURA		\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
VENTAS SERVICIOS		\$1,514.500	\$1,604.000	\$1,693.500	\$1,783.000	\$1,872.500	\$1,962.000	\$2,051.500	\$2,141.000	\$2,230.500	\$2,320.000	\$2,409.500	\$2,513.000	\$24,095.000
VENTAS COMERCIALIZACIÓN		\$5,933.353	\$6,230.021	\$6,541.522	\$6,868.598	\$7,143.342	\$7,286.209	\$7,650.520	\$7,880.035	\$8,195.237	\$8,523.046	\$8,863.968	\$9,395.806	\$90,511.658
OTROS INGRESOS NO OPERACIONALES		0	0	0	0	0	0	0	0	0	0	0	0	0
INCREMENTO EN VENTAS MENSUAL		0%	5%	5%	5%	4%	3%	5%	3%	4%	4%	4%	6%	
GASTOS		\$1,385.312	\$1,233.334	\$1,241.663	\$1,400.314	\$1,257.881	\$1,297.707	\$1,272.134	\$1,428.760	\$1,287.166	\$1,295.834	\$1,354.775	\$1,367.971	\$15,822.851
ARRIENDOS		\$750.000	\$750.000	\$750.000	\$750.000	\$750.000	\$750.000	\$750.000	\$750.000	\$750.000	\$750.000	\$750.000	\$750.000	\$9,000.000
SERVICIOS		\$124.700	\$131.166	\$137.880	\$144.854	\$150.953	\$154.843	\$162.442	\$167.783	\$174.559	\$181.546	\$188.753	\$199.390	\$1,918.869
GASTOS ADMINISTRATIVOS		\$322.133	\$172.393	\$172.662	\$322.941	\$173.186	\$173.342	\$173.647	\$323.861	\$174.132	\$174.413	\$224.702	\$225.128	\$2,632.540
NOMINA ADMINISTRATIVA Y DE MERCADEO		\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
GASTOS DE MERCADEO Y PUBLICIDAD		\$35.000	\$25.000	\$25.000	\$25.000	\$25.000	\$60.000	\$25.000	\$25.000	\$25.000	\$25.000	\$25.000	\$25.000	\$345.000
IMPUESTO DE ICA														\$0
GASTOS DE PRODUCCION		\$153.479	\$154.775	\$156.121	\$157.519	\$158.742	\$159.522	\$161.045	\$162.116	\$163.475	\$164.875	\$166.320	\$168.453	\$1,926.442
COSTO DE VENTAS POR CENTRO DE COSTOS		\$5,902.418	\$5,327.329	\$5,541.341	\$5,765.447	\$5,955.638	\$6,060.368	\$6,308.603	\$6,469.485	\$6,685.896	\$6,910.476	\$7,143.555	\$7,501.422	\$75,571.978
MANUFACTURA		\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
INVENTARIOS INICIAL MATERIAS PRIMAS		\$0												\$0
COSTO MATERIAS PRIMAS		\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
INVENTARIO FINAL MATERIAS PRIMAS		\$0											\$0	\$0
NOMINA OPERATIVA MANUFACTURA		\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
INVENTARIO INICIAL PRODUCTOS TERMINADOS		\$0												\$0
INVENTARIO IFINAL PRODUCTOS TERMINADOS		\$0											\$0	\$0
SERVICIOS		\$761.392	\$769.508	\$781.653	\$793.799	\$805.944	\$818.090	\$830.235	\$842.381	\$854.527	\$866.672	\$878.818	\$892.030	\$9,895.049
INVENTARIO INICIAL INSUMOS		\$4,030												\$4,030
COSTO INSUMOS		\$236.874	\$249.020	\$261.165	\$273.311	\$285.456	\$297.602	\$309.747	\$321.893	\$334.039	\$346.184	\$358.330	\$371.542	\$3,645.163
INVENTARIO FINAL INSUMOS		\$0												\$0
NOMINA OPERATIVA SERVICIOS		\$520.488	\$520.488	\$520.488	\$520.488	\$520.488	\$520.488	\$520.488	\$520.488	\$520.488	\$520.488	\$520.488	\$520.488	\$6,245.856
COMERCIALIZACIÓN		\$5,141.026	\$4,557.821	\$4,759.688	\$4,971.648	\$5,149.694	\$5,242.278	\$5,478.368	\$5,627.104	\$5,831.369	\$6,043.804	\$6,264.737	\$6,609.392	\$65,676.929
INVENTARIO INICIAL		\$775.459												\$775.459
COSTO DE PRODUCTOS		\$3,845.079	\$4,037.333	\$4,239.200	\$4,451.160	\$4,629.206	\$4,721.790	\$4,957.880	\$5,106.616	\$5,310.881	\$5,523.316	\$5,744.249	\$6,088.904	\$58,655.614
INVENTARIO FINAL														\$0
NOMINA OPERATIVA COMERCIAL		\$520.488	\$520.488	\$520.488	\$520.488	\$520.488	\$520.488	\$520.488	\$520.488	\$520.488	\$520.488	\$520.488	\$520.488	\$6,245.856
GASTOS + COSTOS		\$7,287.730	\$6,560.663	\$6,783.004	\$7,165.761	\$7,213.519	\$7,358.075	\$7,580.737	\$7,898.245	\$7,973.062	\$8,206.310	\$8,498.330	\$8,869.393	\$91,394.829
UTILIDAD OPERACIONAL		\$160.123	\$1,273.358	\$1,452.018	\$1,485.837	\$1,802.323	\$1,890.134	\$2,121.283	\$2,122.790	\$2,452.675	\$2,636.736	\$2,775.138	\$3,039.413	\$23,211.829
GASTOS FINANCIEROS		\$54.791	\$31.336	\$32.940	\$34.606	\$36.063	\$61.993	\$38.808	\$40.084	\$41.703	\$43.372	\$70.094	\$47.635	\$533.425
GASTOS FINANCIEROS		\$54.791	\$31.336	\$32.940	\$34.606	\$36.063	\$61.993	\$38.808	\$40.084	\$41.703	\$43.372	\$70.094	\$47.635	\$533.425
INTERESES PRÉSTAMOS		\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
UTILIDAD ANTES DE IMPUESTOS		\$105.332	\$1,242.022	\$1,419.078	\$1,451.231	\$1,766.260	\$1,828.141	\$2,082.475	\$2,082.706	\$2,410.972	\$2,593.364	\$2,705.044	\$2,991.778	\$22,678.404
IMPUESTO DE RENTA	20%	\$21.066	\$248.404	\$283.816	\$290.246	\$353.252	\$365.628	\$416.495	\$416.541	\$482.194	\$518.673	\$541.009	\$598.356	\$4,535.681

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UTILIDAD DESPUÉS DE IMPUESTOS		\$84.266	\$993.618	\$1.135.262	\$1.160.985	\$1.413.008	\$1.462.513	\$1.665.980	\$1.666.165	\$1.928.778	\$2.074.691	\$2.164.035	\$2.393.422	\$18.142.723																																														
RENTABILIDAD SOBRE INVERSIÓN TOTAL		0%	4%	5%	5%	6%	7%	7%	7%	9%	9%	10%	11%	81%																																														
RESUMEN DE LAS INVERSIONES <table><tr><td>Capital de trabajo</td><td>\$1.384.669</td><td>6%</td></tr><tr><td>Inversión inicial</td><td>\$20.926.056</td><td>94%</td></tr><tr><td>Prestamos bancarios</td><td>\$0</td><td>0%</td></tr><tr><td>TOTAL</td><td>\$22.310.725</td><td>100%</td></tr><tr><td>SOSTENIBILIDAD PROMEDIO</td><td></td><td>282%</td></tr><tr><td>RENTABILIDAD ANUAL</td><td></td><td>81%</td></tr></table> FUENTES DE RECURSOS <table><tr><td></td><td>INVERSION INICIAL</td><td>CAPITAL DE TRABAJO</td><td>TOTAL</td></tr><tr><td>RECURSOS PROPIOS</td><td>\$21.000.000</td><td>\$10.000.000</td><td>\$31.000.000</td></tr><tr><td>DONACIONES</td><td></td><td></td><td>\$0</td></tr><tr><td>PRESTAMO BANCARIO</td><td>\$0</td><td>\$0</td><td>\$0</td></tr><tr><td>OTROS</td><td></td><td></td><td>\$0</td></tr><tr><td>TOTAL</td><td>\$21.000.000</td><td>\$10.000.000</td><td>\$31.000.000</td></tr><tr><td>¿FALTA (+) O SOBRA(-)?</td><td>-\$73.944</td><td>-\$8.615.331</td><td>-\$8.689.275</td></tr></table>															Capital de trabajo	\$1.384.669	6%	Inversión inicial	\$20.926.056	94%	Prestamos bancarios	\$0	0%	TOTAL	\$22.310.725	100%	SOSTENIBILIDAD PROMEDIO		282%	RENTABILIDAD ANUAL		81%		INVERSION INICIAL	CAPITAL DE TRABAJO	TOTAL	RECURSOS PROPIOS	\$21.000.000	\$10.000.000	\$31.000.000	DONACIONES			\$0	PRESTAMO BANCARIO	\$0	\$0	\$0	OTROS			\$0	TOTAL	\$21.000.000	\$10.000.000	\$31.000.000	¿FALTA (+) O SOBRA(-)?	-\$73.944	-\$8.615.331	-\$8.689.275
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