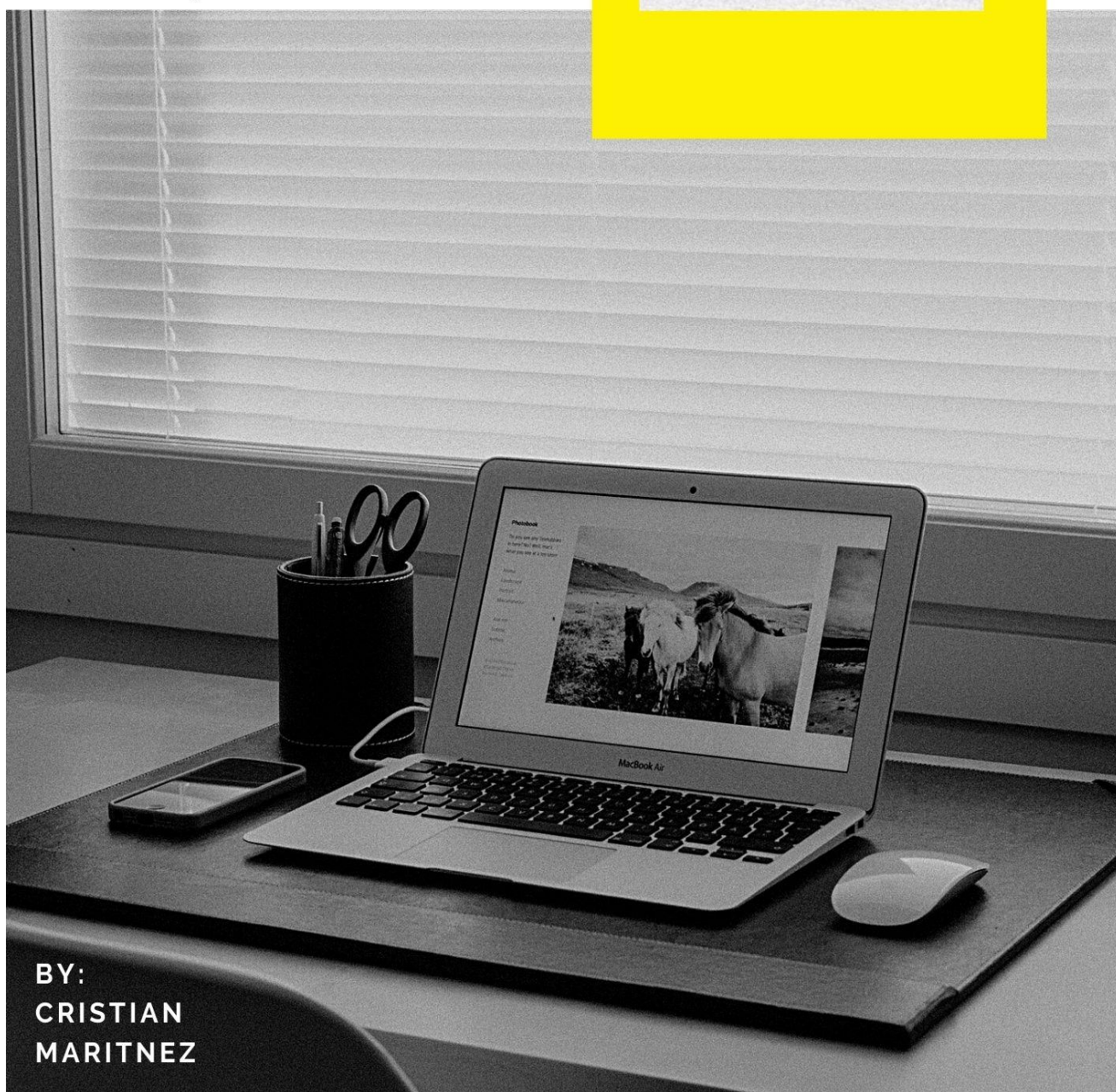


FOREIGN TRADE SALES MANUAL



PUNK
pet supplies



BY:
CRISTIAN
MARITNEZ

Content

- 1-** Introduction Alibaba.com.
- 2-** Our webpage in Alibaba.
- 3-** Catalog of products.
- 4-** How to post products in the webpage.
- 5-** Baidu cloud application.
- 6-** Reception of inquiries from customers.
- 7-** Chat with customers and sales.
- 8-** Customer list, follow up.
- 9-** Product Feeds, advertise and content creation.
- 10-** Send quotations with the RFQ tool (Request of Quotation).
- 11-** Visitors not emailed (contact customers with automatic suggestions).

FOREIGN TRADE SALES MANUAL.

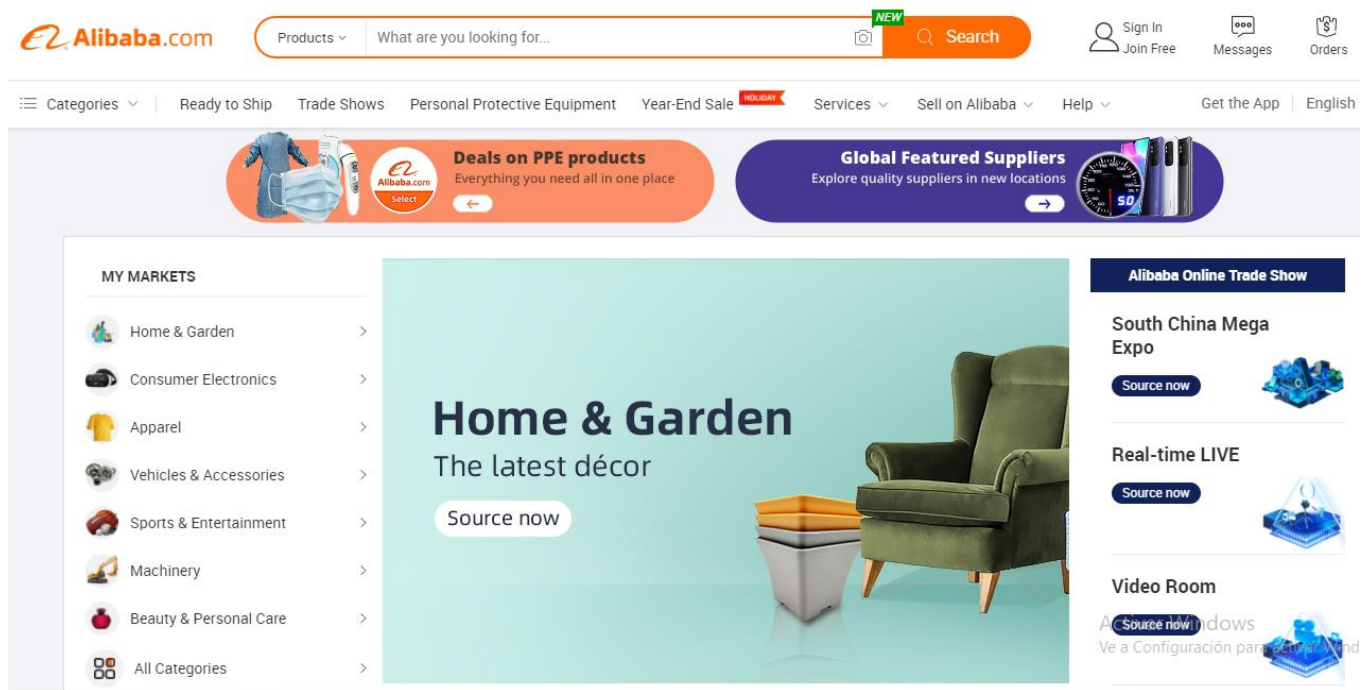
Company: Chengdu punk e-commerce.

Department: Sales Department.

Position: Foreign trade salesman.

Description: In this position you are in charge to keep update the catalog of the company and receive the arriving leads, then you are going to attend the inquiries of the customers about prices, sizes, colors and all the variables of the products. Also you will learn how to contact customers, with tools of the Alibaba platform.

1- Introduction Alibaba.com



Alibaba is the company's main platform, as it has all the necessary tools to make a successful and reliable sale for both the customer and the seller, which is why day by day more companies worldwide decide to stock up through this platform.

2-Our webpage in Alibaba



In Alibaba.com each company's team can create their own website, where they can manage the business, advertise the products and receive customer inquiries primarily, and then be able to continue the sales and after-sales process. In the page we can find the following options:

Home: Name of the company, brands, main products and advertising.

Products: Categories of all products to organize and show it easier.

Company Profile: Information about the company, experience, industry, main worldwide customers and structure.

Contacts: Name of the sales and business consultants.

Promotion: The products with discounts and seasons products.

3-Catalog of products.

The screenshot displays a pet product catalog interface. On the left, there is a 'Product Categories' sidebar with a list of categories including 'Cat', 'Pet Collars & Leashes', 'Pet Training Supplies', 'Pet Bowls & Feeders', 'Pet Festival Accessories', 'Pet Clothes & Shoes&Acc...', 'Pet Bed&Accessories', 'Pet Toy', 'Pet Travel & Outdoor sup...', 'Pet Cages & Portable ba...', 'Pet Grooming & Cleaning', and 'Ungrouped'. The main content area features a grid of product cards. Each card includes a product image, a title, a price range, and a minimum order quantity. The products shown are: 'dog warm scarf dog wool knits scarf pet collar accessories...' (1.0 Pieces), 'New Amazon Hot Sale Five Finger Cleaning Dog And Get...' (300 Pieces), 'Fashion pet cats scratching ball toy catnip creative green...' (1.0 Pieces), and '2020 New Pet collar with leashes noctilucous and...' (10 Pieces). The interface also includes a search bar, sorting options, and buttons for 'Contact Supplier' and 'Start Order'.

In the product catalog part we can find all the posts of the company's sellers, and it is divided by categories, where you can find:

Cat

Pet collar & leashes

Pet training supplies.

Cat litter box

Cat product

Pet festival accessories

Pet bowl & feeders

Feeders

Bowls

Pet clothes & Shoes & Accessories

Pet bed& Accessories

Pet Toys

Pet grooming & cleaning

Pet cages & portable bags & nest

Pet travel & Outdoor supplies

4- How to post products in the webpage

The screenshot shows the Alibaba.com interface for a product listing. At the top, there is a search bar with the text "What are you looking for..." and a "NEW" badge. Below the search bar, there are navigation links for "Categories", "Ready to Ship", "Trade Shows", "Personal Protective Equipment", "Year-End Sale HOLIDAY", "Services", "Sell on Alibaba", and "Help". The breadcrumb trail reads: "Home > All Industries > Pet Products > Pet Beds & Accessories".

The product is a "Luxury pet sofa velvet style with fancy designs dog bed accessory different colors wholesale hot sale pet nest" with "1 buyer". It features a "Ready to Ship" badge, "In Stock" status, and "Fast Dispatch" service.

The main image shows a blue tufted sofa. Below it, there are smaller images of the sofa in different colors: red, brown, and grey. A "View larger image" link is present.

The pricing table is as follows:

Quantity	Price
10-99 Pieces	\$69.00
100-999 Pieces	\$59.00
>=1000 Pieces	\$49.00

Color options are listed with corresponding swatches and quantity controls:

Color	Price	Quantity
Red	\$	0
Blue	\$	0
Brown	\$	0

Customization options include "Customized logo (Min. Order: 800 Pieces)" and "Customized packaging (Min. Order: 800 Pieces) More".

The page also features "Trade Assurance" and "Payments" options: VISA, T/T, Online Transfer, Apple Pay, and WesternUnionWU.

To post one product on Alibaba webpage is necessary to have the photographs or videos, sizes, prices, measures, colors, dimensions of the packaging, etc. The best strategy for publishing products is to copy a similar product that has already been posted which is very easy and time-saving.

You should be careful when copy the products, the information must be published correctly according to the selected product.

Below we are going to see the step by step of publishing the product on the platform.

Select Language Site & Category Fill in the marketing information of product Submit for a

🔔 Notice: Updated announcements on regulations for posting/managing COVID-19-related products (Only available in Chinese). [View more](#).

🔔 Announcement - Alibaba.com categories update will start on may 25th, 2020 ! [Details](#)

[Basic Information](#) [Product description](#) [Trade Information](#) [Logistics Information](#) [Featured services & others](#)

Current Category: Home & Garden >> Pet Products >> Pet Cages, Carriers & Houses | Customized product Switching categories and product types

Basic Information

• Product name 128/128 ⓘ

• Product Keyword 126/128 🗑️ ⓘ

104/128 🗑️

123/128 🗑️

For more information about brands, please click [here](#) for more details.

Product group ⌵ ⓘ

Firstly you must to define the category to which the product belongs, and then start with the basic information:

Product name: You have to type the product name using 128 characters, in order to achieve more chances of having visibility on the page, you must be very clear and use Keywords for search engines to throw the post to more people which is looking for the product category.

Product Keyword: Keywords are common words that people use on the webpage to refer to a particular product, which makes the platform to filter and show them the products that come closer to the description that they wrote in the search section, to find this keywords you can search in the marketing section of Alibaba.com or you can also use tools like Google Trends. You could also use words in other languages to gain greater visibility into specific target markets.

Product group: This is the category of the current product.

Industry overview Complete this to improve your product's exposure and growth rate.

Item Type | Closure Type | Material | Season | Cage, Carrier & House Type | Feature

More Details

Product name	pet bed nest	^	v	🗑
Color	Picture	^	v	🗑
Size	Multiple Sizes	^	v	🗑
MOQ	10pcs	^	v	🗑
Packing	Carton Packing	^	v	🗑
Function	Pet Hosue	^	v	🗑
Delivery time	7-15 Days	^	v	🗑
Material	fleece	^	v	🗑
Keywords	Round Dog bed	^	v	🗑
Suitable for	Small Pets Animals	^	v	🗑

Please fill in both attribute name and value (e.g., Style: Luxury)

More Details: Specific details can be recorded that you want to add, for example: Color, size, minimum order quantity (MOQ), packing, function, delivery time, material, and so on.

This part provides a fast overview of product details.

Product description

Product Photo | [Select from Photo Bank](#) | [Delete all](#) ?

Image file size should be less than 5MB. Supported formats: .jpeg .jpg .png

Recommended image size is more than 640px * 640px. Images should be clear and easy for buyers to view at a glance. [image specifications](#)

Adding a shield to your image can prevent theft; [Check the agreement](#) [Check More](#)



[Delete](#) | [Delete](#) | [Protect](#) [Delete](#) | [Protect](#) [Delete](#) | [Protect](#) [Delete](#) | [Protect](#) [Delete](#) | [Protect](#) [Delete](#) | [Protect](#)

[Remove Background](#)
| [Protect](#)

Product Video •The video length cannot exceed 45 seconds, and the video file size cannot exceed 100MB. The video will be displayed in the first position of the image carousel
•The detail video length cannot exceed 10 minutes, and the video file size cannot exceed 500MB. The detail video will be displayed at the top of the product description
•To encourage suppliers to upload high quality videos and detail videos, the available storage for videos has been increased from 1GB to 3GB.

[Choose picture video](#)

Product photo: You can upload the photos from the computer, but it is important that these photos have mostly white background, to keep the style of the Alibaba.com website, and if it is not preserved, you can have a bad rating at the end of the publication which will make the post not seen by the same number of people, or also that the page penalizes you by putting barriers to your publications.

Product video: Videos showing product quality and details must be published, so that the customer has an approach to the product they are purchasing.

Preview

Edit template

PC Preview Mobile Preview

Specification

Product name	Pet sofa
Color	Picture
Size	Multiple Sizes
MOQ	10pcs
Packing	Carton Packing
Delivery time	7-15 Days

Product Description

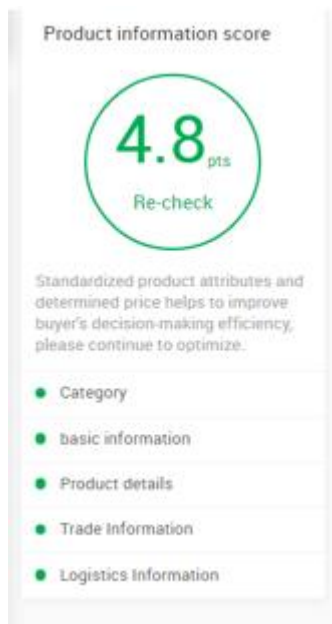
SLEEPING UPGRADE

Cute boom large sofa pet litter



Specification: More specific information on product details can be provided here.

Product description: This part shows in detail the benefits of the product and features in quality and style issues.



Product information score: This part helps you get a better picture and make better decisions to make publications more successful, all based on the rules set by the Alibaba.com platform.

FAQ

1. who are we?

We are based in Sichuan, China, start from 2015, sell to Domestic Market(45.00%), Southeast Asia(20.00%), Oceania(10.00%), North America(10.00%), Africa(5.00%), Western Europe(5.00%), Mid East(5.00%). There are total about 11-50 people in our office.

2. how can we guarantee quality?

Always a pre-production sample before mass production;
Always final Inspection before shipment;

3. what can you buy from us?

Pet clothing, Pet furniture, Pet toys, Pet supplies, Pet bed

4. why should you buy from us not from other suppliers?

Pet furniture is our core products, provide customized services! We provide pet furniture and pet products for many foreign pet stores, Amazon, EBAY, WISH and other e-commerce platforms! Welcome to consult!

FAQ (Frequently asked questions): here you can write the most frequently asked questions of customers, they usually have general information about the conditions of sale of the products, the categories in which the company specializes, details of the sales process, payment methods, methods of transport and other concerns that customers may have.

Trade Information Complete trade information helps buyers make better sourcing decisions.

Price Setting Set uniform price of FOB Set one FOB price

* Unit Piece/Pieces

* FOB Price USD 21.9 - 70




* MOQ 5 Piece/Pieces

Payment Options + Add

- L/C
- D/A
- D/P
- T/T
- Western Union
- MoneyGram
- Paypal

Trade information: in this place prices must be assigned to the products, but since the price allocation is so variable since it depends on the quantities and sizes, a price range is usually assigned, then the customer has a reference point of how much is the minimum and the maximum that they should pay for the product. In addition, the minimum order quantity (MOQ) to place an order is stated and finally the payment options accepted by the company are shown which all except letter of credit (L/C) are usually.

[Click here to edit the attribute](#)

Color	Shape	Size	sku code	Operation
 Blue	Semi-circle	S		Activated
		M		Activated
 Brown	Semi-circle	S		Activated
		M		Activated
 Plum	Semi-circle	S		Activated
		M		Activated

Sample service settings

After setting, buyers can order samples through Secure Payment.

Yes No

• Maximum Piece/Pieces

samples per time The max number of samples included in the purchase of a single sample service can not be changed. It is recommended that the upper limit is not greater than the minimum quantity of the product

• Sample price US \$ Piece/Pieces

Sample description

122/150

On the next step, the sizes of the product and the available colors are assigned, and details must be taken about the price of the samples and the maximum number of samples that can be sent.

Logistics Information

- 样品物流信息

• package size of CM X CM X CM / Piece/Pieces each item

• Unit weight of KG / Piece/Pieces each item
Accurate to three decimal places

Shipping	Quantity (Piece/Pieces)	Est. Lead Time (Day/Days)	Preview (Unit: Piece/Pieces)
	<input type="text" value="≤ 10"/>	<input type="text" value="3"/>	1 ~ 10 3Day
	<input type="text" value="≤ 500"/>	<input type="text" value="7"/>	11 ~ 500 7Day
			≥ 501 For Consultation
Increase the number of Interval (Can not set more than 3 ranges)			

• Shipping Template [Manage shipping templates](#)

Proposed shipping fee Based on MOQ, shipping to [View shipping templates](#)

Logistics companies	Shipping cost type	Price/USD	Time of arrival
Express Seller's Shipping Method 2	Seller's shipping method		
Express FedEx IP(DTD)	Standard shipping rates	390.09	3-7

Logistics information: Logistics information show the dimensions of the packaging and the weight of the products, so then the customer has a better picture about dimensions of the products to be ordered. Then we can find some spaces to diligence the estimated delivery time for a certain amount, to also give the customer an approach to these deadlines.

In addition, it shows some logistical suggestions of the platform, only in case you want to carry out the transport through the Alibaba platform, but it is not very common, because it is usually more expensive for the customer.

* Agreement

Please double check and confirm your submitted information does not violate any and all [listing related policies](#) before submission.
You can edit this product once it has been posted online or returned.

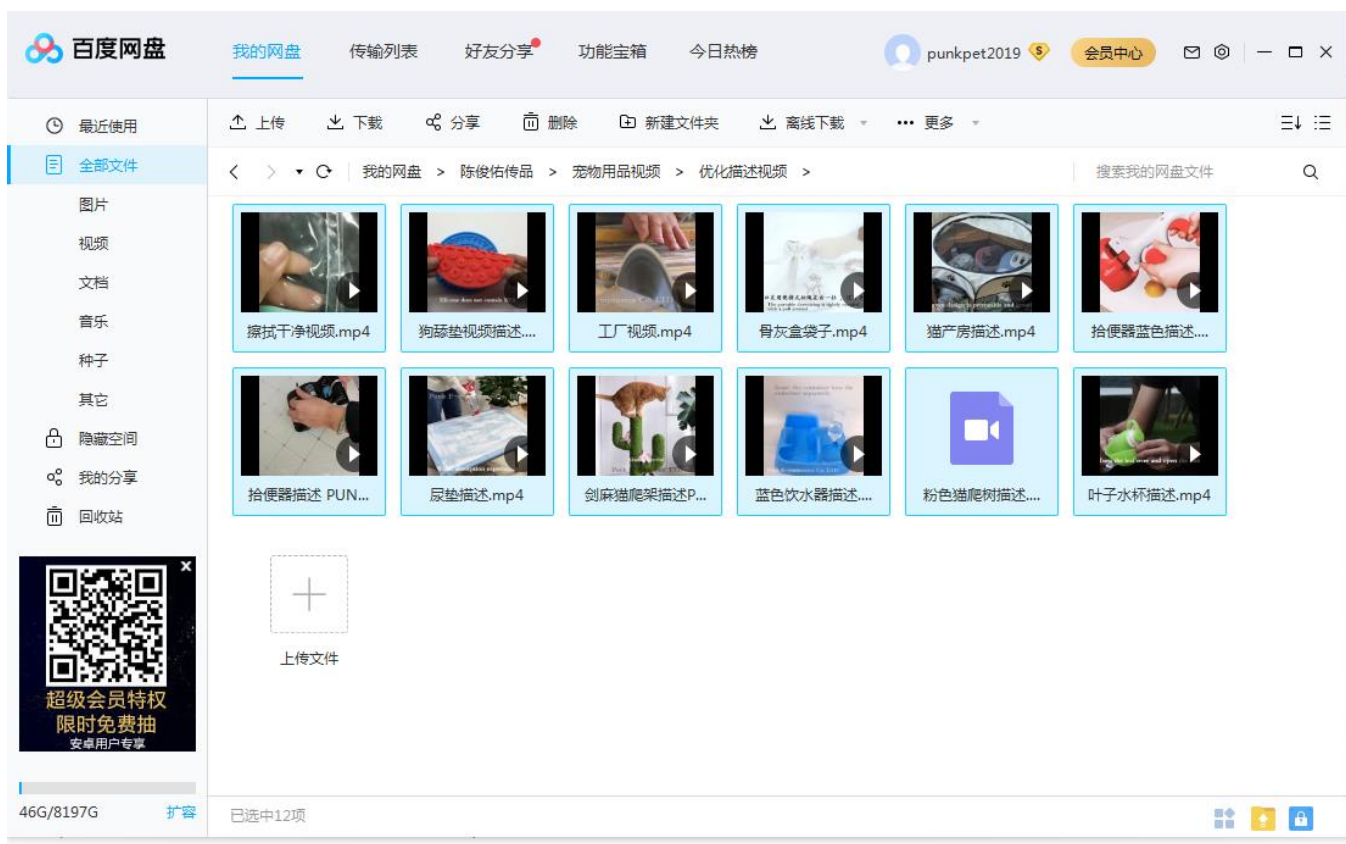
Preview

Save

Submit

Finally, when you have reviewed that your Product information score has exceeded the score of 4.5 which is the minimum requested by the administrator, you can proceed to save and subsequently submit the product.

5- Baidu cloud application.



The Baidu application is highly used in the company because to send the contents of the products that are published, email is not used, instead this application is used which is a virtual file where all the company information is handled, the administrator will give you the user and the password so you can access it. There you can find all the photos, videos, product catalogs, and any material you need to carry out your activities. This application is only available in Chinese language so below you can find the translations of the general categories then you could find the file you are looking for, easier:

图片 =Picture

视频 =Video

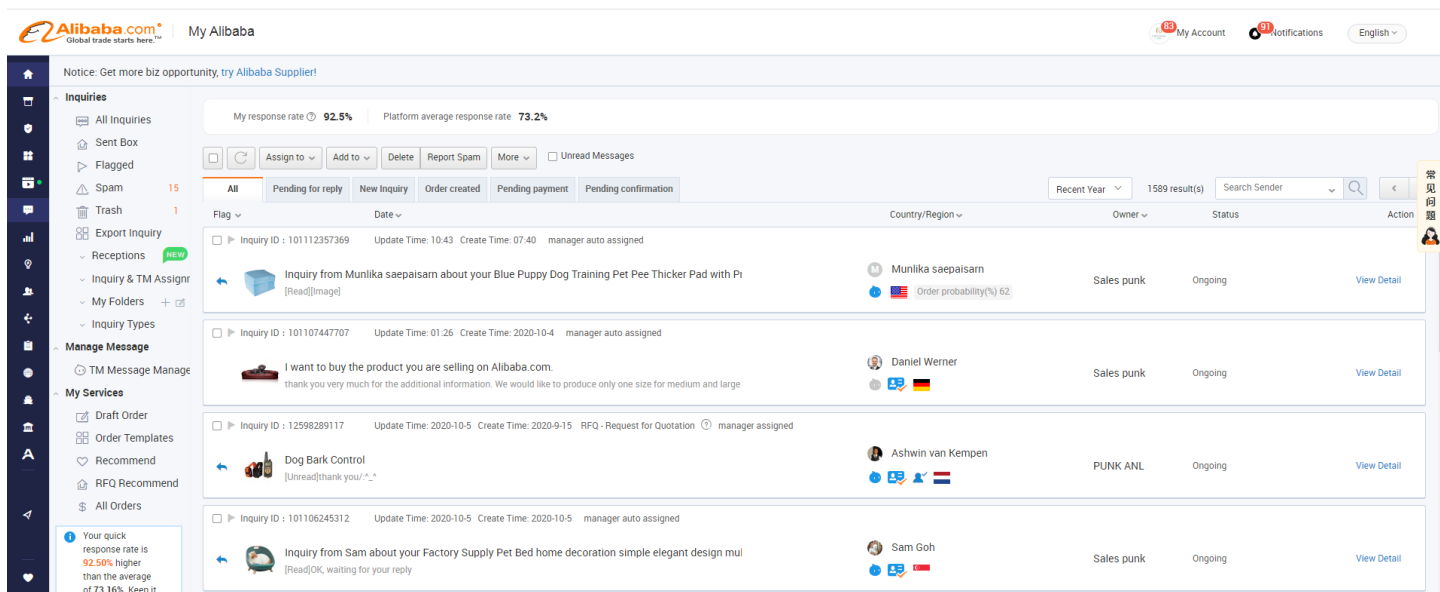
文档=Document

音乐=Music

别人= Others

For the effective use of this tool you can contact the person of the design department, who is the one who updates this virtual file.

6- Reception of inquiries from customers.



The screenshot displays the 'My Alibaba' dashboard on the Alibaba.com platform. The top navigation bar includes the Alibaba.com logo, 'My Alibaba', and user account/notifications icons. A sidebar on the left contains navigation options like 'Inquiries', 'Manage Message', and 'My Services'. The main content area shows a list of inquiries with columns for 'Inquiry ID', 'Update Time', 'Create Time', 'manager assigned', 'Country/Region', 'Owner', 'Status', and 'Action'. The first inquiry is from 'Munlika saepaisam' regarding a 'Blue Puppy Dog Training Pet Pee Thicker Pad with Pi'. The second is from 'Daniel Werner' asking to buy a product. The third is from 'Ashwin van Kempen' for a 'Dog Bark Control' device. The fourth is from 'Sam Goh' about a 'Factory Supply Pet Bed'. A notification at the bottom left states: 'Your quick response rate is 92.5% higher than the average of 73.16%. Keep it'.

After posting the products, messages will begin to arrive with inquiries from customers who usually want to know the price of the product and the cost of shipping to their country, it is important to answer these inquiries quickly, because the customer is in another country with time difference, and you may lose contact with it. The information can usually be found in the product posts or in the company catalogs, if it is information that you don't know, the best option is consult the administrator.

When you have a considerable customer base, it will be important to organize all this information that you receive because many contacts will surely not finish the sale in the first conversation, but recording their data in this Excel file you will be able to make a follow up to customers, about their preferences and the state of the products quote has been handled, to offer better alternatives and have a faster response to future inquiries.


9-Product Feeds, advertise and content creation.

Pet Interactive tunnel toys! 28/64

New design pet Interactive Play, Interactivity Toy, Funny With Fun Ball Play, with competitive prices!
102/140

Content is prohibited to include off-site contact information (not limited to mobile phone numbers, mailboxes, off-site URLs, etc.), otherwise there is a risk of being banned!

* Add video

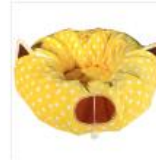






Recommended to upload 16:9 or 9:16 video, in 5 seconds to 30 seconds

⚠ Video quality check result low

- Upload the video definition need greater than 480 P

* Add Product



+

Select Product

* Content Tag

Product Supplier

New product release Product Evaluation Operation process Popular trend Price dismantling < >

Product Trends Latest hot sale

selected 2 items

Release (released today: 12) Save a draft

This amazing tool offered by the platform allows you to publish your latest products to attract the attention of customers who will receive this advertising on the homepage or through Banners when they visit your Page, allowing them to see the new trends and star products that

the company launch, if they are interested they can contact you with just one click on the banner.

To make these publications you only have to go to the Marketing section, and click on the My feeds option, and then get to the previous image where you will have to take the following information:

Title of the publication: you can choose an eye-catching message that attracts people's attention, should not exceed 64 characters.

Product Description: Here you can offer more details and type phrases about your products.

Add video: You can post a video describing the benefits of the products and show how novel they are.

Add products: You can add the links of the products published in the main catalog of Alibaba.com.

Content tag: Here you will have to select the label and category of the post, for products that are discounted, or that are new.

10-Send quotations with the RFQ tool (Request of Quotation).

The screenshot displays the Alibaba.com RFQ tool interface. At the top, there is a navigation bar with links for Sourcing Solutions, Services & Membership, Help & Community, On Alibaba, My Alibaba (99+), Orders (4), Favorites (2), and English. Below this is the Alibaba.com logo and the text "Request for Quotation" with a dropdown menu. To the right, there are links for "Buy Access to Quotes", "I'm A Buyer", "RFQ performance score", and "Help".

The main content area features a large banner with the text "Your Business Begins Here" and a search bar with the placeholder "Type a keyword to search RFQs". Below the search bar, there is a link for "My Searches (2)".

Below the search bar, there is a section for "Recommended RFQs". This section contains two RFQ listings:

- Dog Leash With Collar Hand Poop Bag Collar And Leash Custom Rose Gold Metal Buckle Tweed Dog Leash ...**
 - Quantity Required: 50 Unit/Units
 - Destination: United States
 - Material: Nylon
 - Season: All Seasons
 - Size: S
 - Posted: 15 hours before
 - Contact: Angela Fordham (Email Confirmed)
 - Action: Quote Now
 - Quotes Left: 5
- Pet Training Clickers**
 - Bonus Quotation
 - Quantity Required: 200 Pieces
 - Posted in: Australia
 - Application: Dogs
 - Posted: 4 days before
 - Contact: Leanne Walker (Email Confirmed)
 - Action: Quote Now
 - Quotes Left: 5

The Request of Quotation Tool is an option that buyers have on the website where they publish a massive message that will be received by suppliers in the specific sector, indicating the products they are looking for, the quantity and their location, then suppliers can send them quotes and buyers can choose which option they will choose to do the final purchase.

Monthly platform allows you to answer 26 RFQs, if you want to respond more this will have an additional cost, which the company does not usually assume, so you have to be very selective and careful with the answers you send and try to make them fit the products that the company is offering. To reply, simply click on the Quote now option.



Request for Quotation English

RFQ Details

[Pet Training Clickers](#)

Product Detailed Specification

quote on 400 cckers shipped to Western Australia. NO LOGOType:Pet Toys Toys Type:Chew Toys Material:Plastic Application:Dogs Feature:Sustainable Place of Origin:CN;GUA Brand Name:Henshine Type:Pet Training Clickers Material:Plastic,Stainless Steel Color:Black,Yellow,White,Skyl blue,Orange,Blue,Red Size:7cm, 9cm MOQ:100pcs Free sample:YES Sample:Avialable Sample time:2-3 Days Logo:Customized Brand Logo Item:Clickers for Dog

Quantity Required

200 Pieces

Expire After

2020-10-31

Company Name

P*****a

Name

Leanne Walker

Business Type

Other

Country/Region

Your Quotation

Quotation template

You have plenty of time to make an offer. Please fill in the content of the quotation or make a [quotation template](#) to improve your recovery rate for business opportunities.

Product & Price 1 ✕

Product Information [Import from my posted product](#)

* Product Name:

Pet dog pee pads high quality factory wholesale dog pads puppy training

Model Number:

N8QL009-010

* Product Details:

Product name:Pet dog pee pads
Color:Blue&pink&white
Usage:Clean-up
Keyword:dog pee pad
Size:Customized Size
Packing:Carton
MOQ:1000pcs
Payment:T/T
Delivery Time:7-15 Days
Shape:Square
Type:Pet Cleaning & Grooming Products
Item Type:dog pee pads
Material:wood
Power Source:Not applicable
Charging Time:Not applicable
7531 Characters Remaining

Product photos/files:

Max. 6 attachment files (Max. 5MB each). Formats supported: jpg, jpeg, png, gif, tif, bmp, doc, xls, txt, pdf, zip, rar, docx, xlsx

Pet Training Clickers

Product Detailed Specification

quote on 400 cckers shipped to Western Australia. NO LOGO
Type:Pet Toys Toys Type:Chew Toys Material:Plastic Application:Dogs Feature:Sustainable Place of Origin:CN;GUA Brand Name:Henshine Type:Pet Training Clickers Material:Plastic,Stainless Steel Color:Black,Yellow,White,Skyl blue,Orange,Blue,Red Size:7cm, 9cm MOQ:100pcs Free sample:YES Sample:Avialable Sample time:2-3 Days Logo:Customized Brand Logo Item:Clickers for Dog

Quantity Required

200 Pieces

Expire After

2020-10-31

Company Name

P*****a

Name

Leanne Walker

Business Type

Other

Country/Region

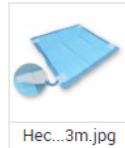
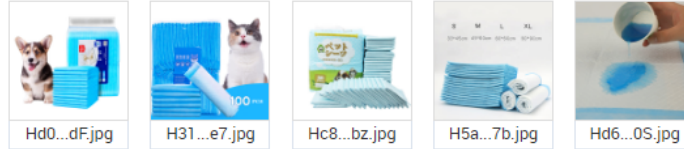
Australia

Charging Time:Not applicable
Voltage:Not applicable
Grooming Products Type:Clean Up Products
Application:Dogs
Feature:Eco-friendly
Feature:Stocked
Place of Origin:CN
Brand Name:PUNK

7531 Characters Remaining

Product photos/files:

Max. 6 attachment files (Max. 5MB each). Formats supported: jpg, jpeg, png, gif, tif, bmp, doc, xls, txt, pdf, zip, rar, docx, xlsx



Price Details

* Shipping Terms: FOB	* Port: all ports	* Quotation Valid Till: 2020-10-25
* Currency Unit: USD	* Quantity Unit: Pieces	* Payment Terms: T/T
* Order Quantity: 6000	* Unit Price: 0.032	Pieces or more FOB USD / Pieces

+ Add more (Max.2)

To respond to an RFQ successfully it is important to redact the information clearly and concisely so the customer can find what they are looking for faster and a contact can be made efficiently. To diligence is very simple you only have to type the Product Name, the details you want to add and photos of it, then the customer can view the product. Finally you should write a price per unit for the amount that the customer is requiring, and an introductory message where you make a greeting with your name and the name of your company, to make a more polite contact.

11- Visitors not emailed (contact customers with automatic suggestions)

Visitor details Filtering traffic in mainland China

My Visitors: [Manage Promotions](#)

Buyer queries: Search Time range: **Last 7 days** Regions: **All** Owner: **All**

More: Inquiries IM Unmarked visitors Visitors marketed With notes

You can send marketing messages to 3 visitors among those who visited your Minisite between 2020-09-28 and 2020-10-04. You have 16 messages left today


[Send messages by batch](#) 0 / 5

Visitors	Regions	PV	Duration of stay	Most searched keywords	Activities on my shop	Activities on website	Operation
<input type="checkbox"/> D2010041		1	2s	sunflap chatiere xxl sunflap sunflap chatiere ...		Total viewed 54 page(s) Visited 3 supplier(s)	<input type="checkbox"/> Unable to send View Similar Visitors
<input type="checkbox"/> D2010042		1	10s	-		Total viewed 82 page(s) Visited 17 supplier(s)	<input type="checkbox"/> Unable to send View Similar Visitors
<input type="checkbox"/> D2010043		2	75s	mascotas placas bloqueadas mascotas grooming		Total viewed 60 page(s) Visited 16 supplier(s)	<input type="checkbox"/> 已群发 1 Message content (has been sent 1 times) View Similar Visitors
<input type="checkbox"/> D2010044		3	242s	-		Total viewed 39 page(s) Visited 14 supplier(s)	<input type="checkbox"/> Message sent by other company View Similar Visitors
<input type="checkbox"/> D2010045		3	52s	luxury dog therap...		Total viewed 251 page(s) Visited 35 supplier(s)	<input type="checkbox"/> Unable to send View Similar Visitors

Active

In this part the platform shows you limited information about the users who visited the company's website, but the platform did not show you their names or emails, it only show you the nationality, keywords which they use to came to your webpage and the categories they

consulted from the catalog.

Akkarakit 
T*****pattan

Preferred Industry Pet Toys,Other Engine Parts,Intake & Exhaust Valves & Valve Tappets,Pet Beds & Accessories,Other Auto Parts,Other Suspension Parts,Pet Cleaning & Grooming Products,Other Vehicle Tools,Piston & Parts,Auto Sensors


Buyer Recent Searches

Buyer Behavior Recently 90 days viewed supplier(s) 22 , Recently 90 days sent ATM(s) 0 , Provide feedback to 0 seller(s) , Recently 90 days inquiry(s) 0

Edit marketing message Marketing card demo

*Title

Select title, or input title less than 60 characters

Coupon 

No coupons available. Contact main account to create. [Create a coupon](#)

Recommend products

Product Information	* Quantity	Unit	* Unit Price	Total
<input type="text" value="Product Name"/>	<input type="text"/>	Piece(s) <input type="text" value="v"/>	<input type="text" value="US \$"/>	US \$ 0.00

[Delete](#)

+ [Add products listed on Alibaba.com](#)

+ [Add New Product](#)

* Message

Fill in any product details to make it as clear as possible for buyer to understand your requirements.

[Send Marketing Email](#)

In this section you can use inbound marketing tools where you can contact these customers discreetly, and send them suggestions based on their preferences and visits to the website. They will receive it in suggestion banners when they enter the Alibaba.com homepage again, often customers contact us through this means because it is possible to advertise the products that customers are looking for.

To make this publication is important to choose an attractive label, such as: Hot products with competitive prices.






*Title

Hot products with competitive prices

Coupon?

No coupons available. Contact main account to create. [Create a coupon](#)

Recommend products

Product Information	* Quantity	Unit	* Unit Price	Total
 Pet food ball toy Pets Amazon best selling Pet Dog High Quality Suction Cup Tug Chew Leakage Food Ball Toy Pets Dogs Chew Toys Delete	100	Piece(s) ▾	US \$ 3.9	US \$ 390.00
 Factory Wholesale Dog Leaky Food Toy Interactive High Quality Hot Sale Food Leakage Feeder Dog Leaky Food Toy Pet Leaky Toys Delete	100	Piece(s) ▾	US \$ 4.20	US \$ 420.00
 2020 Amazon fashion design hot selling dispenser treat food Interactive pet cat toy for cats smart pet toys cat playing toy Delete	100	Piece(s) ▾	US \$ 2.90	US \$ 290.00
 Pet interactive toy 2020 cat rotate laser cat toy electric feather ribbon laser cat toy turntable USB charging Amazon hot sale Delete	100	Piece(s) ▾	US \$ 15	US \$ 1500.00
 Cat laser toy auto-rotating laser light infrared light funny pet toy electric funny pet stick USB charging cat toy laser 2020 Delete	100	Piece(s) ▾	US \$ 7.50	US \$ 750.00

+ [Add products listed on Alibaba.com](#)

+ [Add New Product](#)

* Message

Hello dear friend! we have many kind of pet products , for different animals, if you have any special product in mind please feel free to contact us, and we will reply you as soon as possible! The prices are only for reference , but if you increase the order the price can improve!

[Send Marketing Email](#)

Then you should choose 5 products from the company catalog to post them in the customer suggestions banner, you could also add a quantity and a unit price that serves as a reference for the customer to make the decision to do the purchase or not. And finally an attractive message for the customer where he finds the motivation to make contact with the seller.

Finally, Day by day you will have to complete the following tasks:

- 1- Answer all inquiries that come from customers.
- 2- Keep the customer list update.
- 3- Post the products that are reported by the person in the design department.
- 4- Post at least 2 daily Feeds (novelties or hot products) for customer attraction.

5- Keep the number of Visitors not emailed at zero, (Which are the suggestions of products that you sent to them).

6- Respond to RFQs that are suitable and that are in line with the products offered by the company.